HENRY MCMASTER, CHAIR GOVERNOR CURTIS M. LOFTIS, JR. STATE TREASURER RICHARD ECKSTROM, CPA COMPTROLLER GENERAL



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CHAIRMAN, HOUSE WAYS AND MEANS COMMITTEE
GRANT GILLESPIE

THE DIVISION OF PROCUREMENT SERVICES DELBERT H. SINGLETON, JR. DIVISION DIRECTOR

(803) 734-8018

JOHN ST. C. WHITE MATERIALS MANAGEMENT OFFICER (803) 737-0600 FAX: (803) 737-0639

Protest Decision

Matter of: Korman Signs, Inc.

File No.: 2021-134

Revised Posting Date: April 23, 2021

Contracting Entity: South Carolina Department of Transportation

Solicitation No.: 5400020660

Description: Aluminum Composite Sign Blanks

DIGEST

Protest challenging a Notice of Intent to Award on grounds of non-responsiveness denied where low bidder's bid was responsive.

AUTHORITY

Per S.C. Code Ann. §§ 11-35-1520(7) the Chief Procurement Officer (CPO) conducted an administrative review of a protest filed by Korman Signs, Inc. (Korman) of South Carolina Department of Transportation's (DOT) intent to award a contract to Big Green Sign Company, LLC (Big Green). Korman's protest is attached as Exhibit A. This decision is based on materials in the procurement file and applicable law and precedents.

BACKGROUND

By this procurement, DOT seeks to acquire aluminum sign blanks. [Exhibit B]. The solicitation includes the following sign blank specifications:

This aluminum composite material shall be made of two pre-painted sheets of aluminum that is bonded to a thermoplastic core (solid polyethylene core)...

The laminate material must be available in a 3mm thickness with a minimum aluminum thicknesses of 0.020". The thickness tolerance of the laminated sheet shall be \pm 0.004 on an inch.

Amendment 1 to the solicitation included the following additional information:

Protest Decision, page 2 File No. 2021-134 April 23, 2021

QUESTION #1:

The Solicitation Document states: "The laminate material must be available in a 3mm thickness with a minimum aluminum thicknesses of 0.020". The thickness tolerance of the laminated sheet shall be \pm 0.004 on an inch."

- o Is the aluminum thickness spec for each side or a combined thickness?
 - 0.020" = .508mm which is thick aluminum for Aluminum Composite Signs [sic] Blanks so I wanted to ensure we understand exactly what you're looking for.

SCDOT RESPONSE:

The minimum aluminum thickness of EACH SIDE is 0.020"

By the date for receipt of bids, DOT received three bids. [Exhibit C] Big Green submitted the low bid. After bid opening, the DOT procurement manager conducted a review of Big Green's product. [Exhibit D] On February 22, 2021, DOT posted a Notice of Intent to Award a contract to Big Green. [Exhibit E] On March 1, 2021, Korman emailed the CPO a notice of its intention to protest the intended award. [Exhibit F] On March 9, 2021, Korman emailed its protest to the CPO.

Korman alleges that Big Green did not bid sign blanks that meet the aluminum thickness requirements of the specifications. In support of this contention, Korman relies on product descriptive literature Big Green included with its bid.

The source selection method used in this solicitation is competitive sealed bidding per S.C. Code Ann. §11-35-1520. Under this source selection method, the State spells out its requirements and asks each bidder to provide a bid price to meet those requirements. By bidding, a bidder is agreeing to be bound by the requirements in the solicitation. Any deviation from those requirements after award is a breach of contract. Sometimes, however, a bidder will submit a bid that expressly takes exception to the requirements of the solicitation. When this happens, the State must reject the bid as nonresponsive to the State's requirements unless the exception is a minor informality. S.C. Code Ann. §§11-35-1410(9) and 1520(10) & (13) and Reg. 19-445.2065, 2070(C), and 2090(A).

Respecting responsiveness, the solicitation states:

RESPONSIVENESS/IMPROPER OFFERS (JUN 2015)

(c) Responsiveness. Any Offer which fails to conform to the material requirements of the Solicitation may be rejected as nonresponsive. Offers which impose conditions that modify material requirements of the Solicitation may be rejected. If a fixed price is required, an Offer will be rejected if the total possible cost to the State cannot be determined. Offerors will not be given an opportunity to correct any material nonconformity. Any deficiency resulting from a minor

Protest Decision, page 3 File No. 2021-134 April 23, 2021

informality may be cured or waived at the sole discretion of the Procurement Officer. [R.19-445.2070 and Section 11-35-1520(13)]

(f) **Do not submit bid samples or descriptive literature unless expressly requested.** Unsolicited bid samples or descriptive literature will not be examined or tested, will not be used to determine responsiveness, and will not be deemed to vary any of the provisions of the solicitation. S.C. Code Ann. Reg. 19-445.2077(D).

[highlighting supplied]

With respect to submittal of descriptive literature, the solicitation states:

DESCRIPTIVE LITERATURE – REQUIRED (MODIFIED)

Your offer must include documentation indicating aluminum composite material is National Cooperative Highway Research Program (NCHRP) 350 crash level 3 certified for use on temporary sign stands at all mounting heights.

DOT did not request documentation of the thickness of the sign blanks or the thickness of the aluminum facing on both sides of the sign blanks. Per S.C. Code Ann. Reg. 19-445.2077(D), to the extent Big Green provided such literature, that literature does not go to responsiveness, and does not change the requirements of the solicitation that Big Green must provide laminate sign blanks meeting the requirements of the solicitation. If Big Green does not do so, Big Green will be in breach of contract. Breach of contract is a matter of contract administration, not a matter of protest.

Decision

For the foregoing reasons, protest denied.

John St. C. White, PE Chief Procurement Officer for Construction

Columbia, South Carolina

STATEMENT OF RIGHT TO FURTHER ADMINISTRATIVE REVIEW

Protest Appeal Notice (Revised May 2020)

The South Carolina Procurement Code, in Section 11-35-4210, subsection 6, states:

(6) Finality of Decision. A decision pursuant to subsection (4) is final and conclusive, unless fraudulent or unless a person adversely affected by the decision requests a further administrative review by the Procurement Review Panel pursuant to Section 11-35-4410(1) within ten days of posting of the decision in accordance with subsection (5). The request for review must be directed to the appropriate chief procurement officer, who shall forward the request to the panel or to the Procurement Review Panel, and must be in writing, setting forth the reasons for disagreement with the decision of the appropriate chief procurement officer. The person also may request a hearing before the Procurement Review Panel. The appropriate chief procurement officer and an affected governmental body shall have the opportunity to participate fully in a later review or appeal, administrative or judicial.

Copies of the Panel's decisions and other additional information regarding the protest process is available on the internet at the following web site: http://procurement.sc.gov

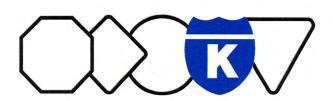
FILING FEE: Pursuant to Proviso 111.1 of the 2020 General Appropriations Act, "[r]equests for administrative review before the South Carolina Procurement Review Panel shall be accompanied by a filing fee of two hundred and fifty dollars (\$250.00), payable to the SC Procurement Review Panel. The panel is authorized to charge the party requesting an administrative review under the South 11-35-4210(6), Carolina Sections 11-35-4220(5), 11-35-4230(6) 4410...Withdrawal of an appeal will result in the filing fee being forfeited to the panel. If a party desiring to file an appeal is unable to pay the filing fee because of financial hardship, the party shall submit a completed Request for Filing Fee Waiver form at the same time the request for review is filed. [The Request for Filing Fee Waiver form is attached to this Decision.] If the filing fee is not waived, the party must pay the filing fee within fifteen days of the date of receipt of the order denying waiver of the filing fee. Requests for administrative review will not be accepted unless accompanied by the filing fee or a completed Request for Filing Fee Waiver form at the time of filing." PLEASE MAKE YOUR CHECK PAYABLE TO THE "SC PROCUREMENT REVIEW PANEL."

LEGAL REPRESENTATION: In order to prosecute an appeal before the Panel, business entities organized and registered as corporations, limited liability companies, and limited partnerships must be represented by a lawyer. Failure to obtain counsel will result in dismissal of your appeal. *Protest of Lighting Services*, Case No. 2002-10 (Proc. Rev. Panel Nov. 6, 2002) and *Protest of The Kardon Corporation*, Case No. 2002-13 (Proc. Rev. Panel Jan. 31, 2003); and *Protest of PC&C Enterprises*, *LLC*, Case No. 2012-1 (Proc. Rev. Panel April 2, 2012). However, individuals and those operating as an individual doing business under a trade name may proceed without counsel, if desired.

South Carolina Procurement Review Panel Request for Filing Fee Waiver 1105 Pendleton Street, Suite 209, Columbia, SC 29201

Name of F	Requestor		Address
City	State	Zip	Business Phone
1. What is	your/your comp	any's monthly inc	ome?
2. What an	e your/your com	pany's monthly ex	xpenses?
3. List any		•	ink affect your/your company's ability to pay the filing fee:
misreprese administra Sworn to l	ent my/my comp tive review be w	pany's financial co	tion above is true and accurate. I have made no attempt to ondition. I hereby request that the filing fee for requesting
Notary Pu	blic of South Car	rolina	Requestor/Appellant
My Comn	nission expires: _		
For officia	al use only:	Fee Waived	Waiver Denied
Chairman	or Vice Chairma	n, SC Procuremen	nt Review Panel
This	_ day of , South Carolina	, 20	

NOTE: If your filing fee request is denied, you will be expected to pay the filing fee within fifteen (15) days of the date of receipt of the order denying the waiver.



HEADQUARTERS FOR TRANSPORTATION SAFETY AND FLEET GRAPHICS

3029 LINCOLN AVENUE • RICHMOND, VIRGINIA 23228

March 9, 2021

John White Chief Procurement Officer Materials Management Office 1201 Main Street Suite 600 Columbia, SC 29201

Re: Bid Protest- Aluminum Composite Sign Blanks

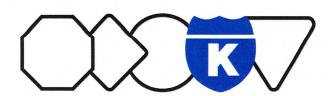
Solicitation: 5400020660

Dear Sir,

This letter serves as Korman Signs, Inc. formal protest of any award in the above referenced solicitation for Aluminum Composite Sign Blanks to The Big Green Sign Company, LLC. As outlined in more detail below, Big Green Sign Company failed to follow bid criteria in the product they are offering and therefore should be properly rejected as non-responsive per details below.

Per Section III: Scope of Work/Specifications of bid documents Under "Requirements" paragraph 4 states "The laminate material must be available in 3mm thickness with a **minimum** aluminum thickness of 0.020 of an inch. The thickness tolerance of the laminated sheet shall be +/- 0.004 of an inch."

In the materials specification provided by the supplier(attached) which we received from our FOIA request, under their "Physical and Mechanical Properties" data for 3mm it states an aluminum skin thickness of 0.021mm which is the equivalent of 0.000826 of an inch. That is 1/24th the aluminum thickness called for in the specifications. We also noticed that they list their 4mm thick composite material



HEADQUARTERS FOR TRANSPORTATION SAFETY AND FLEET GRAPHICS

3029 LINCOLN AVENUE • RICHMOND, VIRGINIA 23228

with an aluminum skin thickness of 0.25**mm** which equates to 0.010 of an inch. That material is also significantly less(1/2) than what is called for in the specifications.

The use of the lighter gauge aluminum has a direct impact on lower cost and greatly reduces the durability of the product for permanent sign usage.

For the reasons set forth above, Korman Signs respectfully request that the bid from Big Green Sign Company be rejected as nonresponsive. The above noted deficiency unfairly affects the price of the bid and gives this bidder an advantage over others.

Sincerely,

John A. Murray

EVP Sales

Korman Signs, Inc.

Rigid Signs Safety, Traffic Control & Outdoor Signage



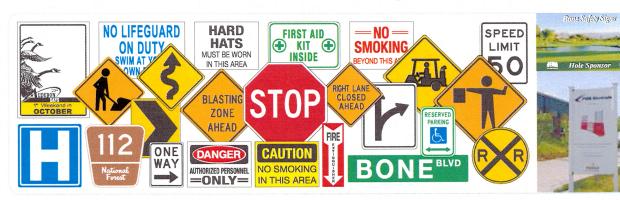
BONELIGHT ACM Aluminum Composite Material

BONELIGHT® ACM

Bone Safety Signs' BONELIGHT® Aluminum Composite Material (ACM) is made of two sheets of .021 (3mm) and .25 (4mm) aluminum bonded to a thermoplastic core. ACM's flat rigid surface and weather resistance insuring long-term outdoor performance and durability makes ACM an excellent alternative for lightweight signing. It is NCHRP350 approved and ISO9001-2000 - ISO14001 certified.

BONELIGHT® uses Kynar 500 PVDF, a paint manufactured out

of polyfluorated resin, formulated with other metal micro-grains for color. Painted surface is protected by peel-off protective sheeting. Kynar 500 PVDF is weather, chemical, corrosive and ultraviolet resistant to enable BONELIGHT® to maintain its color and texture for up to 20 years. Aluminum surface painted with Kynar 500 PVDF Thermoplastic core Safety Signs BONELIGHT Aluminum BONELIGHT® ACM panels are available in a variety of shapes and sizes, with finish options ranging from blanks to standard or custom signs, laminated with reflective and **BONELIGHT®** ACM non reflective sheeting. NCHRP350 Approved • FHWA Certified WZ249



PROPERTIES

PHYSICAL AND MECHANICAL PROPERTIES

Properties	Unit	Test Value (4mm)	Test Value (3mm)	Test Standard
AluminumThickness	mm	0.25	0.021	<u>-</u>
Weight	kg/m²	5.5	4.5	ASTM D-792
Tensile Strengh	MPa	48	45	ASTM D-638
Yield Strength	MPa	44	43	ASTM D-638
Thermal Expansion (-20~60°C)	10 ⁻⁶ /°C	22.5	19.6	ASTM D-696
Temp. for Thermal Deformation	°C	113	106	ASTM D-648
Sound Transmission Coefficient	dB	26	24	ASTM E-413
Bending Strength	MPa	130	62	ASTM C-393
Bending Modules of Elasticity	10⁴MPa	2.46	1.67	ASTM C-393
Penetrating Resistance	kN	10.5	5.24	ASTM D-732
Shearing Strength	MPa	32.5	23.1	ASTM D-732
180° Peel-off Strength	N/mm	12	7.5	ASTM D-903

Properties	Test Method	Result
Coating Thickness	ISO2360	30 ± 2um
Pencil Hardness	ASTM D-3363-92a	3H ~ 4H
Adhesion		
Dry	ASTM D-3359(Method8)	
Wet	37.8°C,24hrs	No Change
Boiling Water	100°C,20min	
Abrasion Resistance	ASTM D-968-63	No Change
Salt Spray Resistance	ASTM D-B117-90	No Change
(100% Salt Fog, 35° C, 3000 Hrs)		
Humidity Resistance	ASTM D-B2247-94	No Change
(100% RH, 35° C, 3000 Hrs)		
Chemical Resistance		
HCL, H₂SO₄	ASTM D-1308-87	
Mortar	AAMA 605.2-90	No Change
Detergent	ASTM D-2248-93	
Impact Resistance	ASTM D2794	No Change



State of South Carolina

Invitation For Bid

Solicitation: Date Issued: Procurement Officer: Phone: E-Mail Address: Mailing Address: 5400020660 12/15/2020 JEFFERY SCHWALK 1-803-737-1018 SchwalkJC@scdot.org SCDOT Procurement Office PO Box 191 Columbia SC 29202-0191

DESCRIPTION: ALUMINUM COMPOSITE SIGN BLANKS

USING GOVERNMENTAL UNIT: SC Department of Transportation

	-					
SUBMIT YOUR OFFER ON-LINE AT THE FOLLOWING URL: http://www.procurement.sc.gov						
SUBMIT OFFER BY (Opening Date/Time): 01/25/2021 14:30:00 (See "Deadline For Submission Of Offer" provision)						
QUESTIONS MUST BE RECEIVED BY: 01/05/2021 10:00:00 (See "Questions From Offerors" provision)						
NUMBER OF COPIES TO BE SUBMITTED: ONE						
CONFERENCE T DATE & TIME:	TYPE: Not Applicable		LOCATION: Not Applicable			
(As appropriate, see "Cons	ferences - Pre-Bid/Proposal" & "Site Visit" provisions)					
AWARD & Award will be posted on 02/16/2021 . The a AMENDMENTS notices will be posted at the following web as			his solicitation, any amendments, and any related http://www.procurement.sc.gov			
	gree to hold Your Offer open for a minin		ning, You agree to be bound by the terms of the ty (30) calendar days after the Opening Date. (See			
NAME OF OFFE		Any award issued will be issued to, and the contract will be formed with, the entity identified as the Offeror. The entity named as the offeror must be a single and distinct legal entity. Do not use the name of a branch office or a division of a larger entity if the branch or division is not a separate legal entity, i.e., a separate corporation, partnership, sole proprietorship, etc.				
AUTHORIZED S	IGNATURE	DATE SIGNED				
(Person must be authorize	d to submit binding offer to contract on behalf of Offeror.)					
TITLE		STATE VENDOR NO.				
(business title of person signing above)		(Register to Obtain S.C. Vendor No. at www.procurement.sc.gov)				
PRINTED NAME		STATE OF INCORPORATION				
(printed name of person si	gning above)	(If you are a corporation, identify the state of incorporation.)				
OFFEROR'S TYPE OF ENTITY: (Check one) (See "Signing Your Offer" provision.)						
Sole Proprietors	Sole Proprietorship Partnership Other					
Corporate entity	v (not tax-exempt) Corporation (tax-exempt)	t) Gover	rnment entity (federal, state, or local)			

COVER PAGE - ON-LINE ONLY (MAR. 2015)

PAGE TWO

(Return Page Two with Your Offer)

			(Keturn rage rwo	with Tour Offer	<i>)</i>		
HOME OFFICE ADDRESS (Address for offeror's home office / principal place of business)					DRESS (Address thould be sent.) (See "		curement and contract
				Number - Extens	sion Facsimile		Area Code -
							E-mail
				Address			L-IIIuii
PAYMENT ADDRESS (Address to which payments will be sent.) (See "Payment" clause)				ORDER ADDRESS (Address to which purchase orders will be sent) (See "Purchase Orders and "Contract Documents" clauses)			
	Payment Address same as Home Office Address Payment Address same as Notice Address (check only one)				dress same as Hom dress same as Noti		ress (check only one)
	EDGMENT OF A			mber and its date (of issue. (See "Amend	dments to Solici	itation" Provision)
Amendment No.	Amendment Issue Date	Amendment No.	Amendment Issue Date	Amendment No.	Amendment Issue Date	Amendment N	No. Amendment Issue Date
DISCOUN' PROMPT PA (See "Discount to Payment" c	YMENT for Prompt	Calendar Days (%)) 20 Calenda	ar Days (%)	30 Calendar Days	(%)	_Calendar Days (%)
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PDEEEDENG	TEG ADDRESS			E OFFICE N	.11	11	1 1 6
your in-state Preference (1 must provide are claiming to	office in the sp 1-35-1524(C)(1) this information he Resident Sub-	ace provided by (i)&(ii) or the to qualify for the contractor Preference (iii)	below. An in-state Resident Contact the preference. Afterence (11-35-13)	ate office is n tractor Prefere An in-state offi 524(D)).	necessary to claim ence (11-35-1524	m either the l(C)(1)(iii)). d, but can be	phone number for Resident Vendor Accordingly, you beneficial, if you ess (check only

Bid Opening procedures:

In order to minimize possible exposure of SCDOT personnel and the public to the COVID-19 virus please know that our bid opening procedures are changing for the foreseeable future. You are strongly encouraged to submit responses via SCEIS to minimize everyone's possible exposure. You may still submit via mail or drop off your paper bid at the front desk with prior notice by calling 803-737-1488.

If you wish to attend the public bid opening for the referenced solicitation please follow the instructions below a few minutes before or at 2:30 PM.

Dial: 1-800-753-1965

Access Code: 7236783

Table of Contents

SECTION I: SCOPE OF SOLICITATION	4
ACQUIRE SUPPLIES / EQUIPMENT (JAN 2006)	
MAXIMUM CONTRACT PERIOD - ESTIMATED (MODIFIED)	
MAXIMOM CONTRACT FERIOD - ESTIMATED (MODIFIED)	4
SECTION IIA: INSTRUCTIONS TO OFFERORS – A. GENERAL INSTRUCTIONS	5
DEFINITIONS, CAPITALIZATION, AND HEADINGS (DEC 2015)	
AMENDMENTS TO SOLICITATION (JAN 2004)	
AUTHORIZED AGENT (FEB 2015)	
AWARD NOTIFICATION (MODIFIED)	
BID/PROPOSAL AS OFFER TO CONTRACT (JAN 2004)	
BID ACCEPTANCE PERIOD (JAN 2004)	
BID IN ENGLISH and DOLLARS (JAN 2004)	
CERTIFICATE OF INDEPENDENT PRICE DETERMINATION (MAY 2008)	
CERTIFICATION REGARDING DEBARMENT AND OTHER RESPONSIBILITY MATTERS (JAN 2004) \ldots	
CODE OF LAWS AVAILABLE (JAN 2006)	7
DISCLOSURE OF CONFLICTS OF INTEREST OR UNFAIR COMPETITIVE ADVANTAGE (FEB 2015)	8
DEADLINE FOR SUBMISSION OF OFFER (JAN 2004)	
DRUG FREE WORK PLACE CERTIFICATION (JAN 2004)	
DUTY TO INQUIRE (FEB 2015)	8
ETHICS CERTIFICATE (MAY 2008)	
OMIT TAXES FROM PRICE (JAN 2004)	9
OPEN TRADE REPRESENTATION (JUN 2015)	9
PROTESTS (MAY 2019)	
PROHIBITED COMMUNICATIONS AND DONATIONS (FEB 2015)	10
PUBLIC OPENING (JAN 2004)	
QUESTIONS FROM OFFERORS (FEB 2015)	
REJECTION/CANCELLATION (JAN 2004)	
RESPONSIVENESS/IMPROPER OFFERS (JUN 2015)	
SIGNING YOUR OFFER (JAN 2004)	
STATE OFFICE CLOSINGS (JAN 2004)	
SUBMITTING CONFIDENTIAL INFORMATION (FEB 2015)	
SUBMITTING A PAPER OFFER OR MODIFICATION (MAR 2015)	
TAX CREDIT FOR SUBCONTRACTING WITH DISADVANTAGED SMALL BUSINESSES (JAN 2008)	
VENDOR REGISTRATION MANDATORY (JAN 2006)	
WITHDRAWAL OR CORRECTION OF OFFER (JAN 2004)	
· · · · · · · · · · · · · · · · · · ·	
SECTION IIB: INSTRUCTIONS TO OFFERORS - B. SPECIAL INSTRUCTIONS	14
DESCRIPTIVE LITERATURE – LABELLING (JAN 2006)	
DESCRIPTIVE LITERATURE – REQUIRED (MODIFIED)	
ON-LINE BIDDING INSTRUCTIONS (MAR 2015)	14
PREFERENCES – A NOTICE TO VENDORS (SEPT 2009)	
PREFERENCES – SC/US END-PRODUCT (SEPT 2009)	
PREFERENCES – RESIDENT VENDOR PREFERENCE (SEPT 2009)	
PROTEST - CPO - MMO ADDRESS (MODIFIED)	
UNIT PRICES REQUIRED (JAN 2006)	
CIVIT I RICES REQUIRED (3/11/ 2000)	, 17
SECTION III: SCOPE OF WORK/SPECIFICATIONS	14
SPECIFICATIONS FOR ACM FOR PERMANENT SIGN CONSTRUCTION	
DELIVERY/PERFORMANCE LOCATION SPECIFIED (MODIFIED)	
DELIVERY DATE 30 DAYS ARO (JAN 2006)	
QUALITY NEW (JAN 2006)	
VOLULI I INDW (JAIN 2000)	10
SECTION IV: INFORMATION FOR OFFERORS TO SUBMIT	17
INFORMATION FOR OFFERORS TO SUBMIT GENERAL (MAR 2015)	
REQUIRED INFORMATION REGARDING MATERIALS	
MINORITY PARTICIPATION (DEC 2015)	
WINORITITARTICH ATION (DEC 2013)	1/
SECTION V: QUALIFICATIONS	17
~~~~~~, , , , , , , , , , , , , , , , ,	I/

QUALIFICATIONS OF OFFEROR (MAR 2015)	
QUALIFICATIONS REQUIRED INFORMATION (MAR 2015)	18
SECTION VI: AWARD CRITERIA	10
AWARD CRITERIA BIDS (JAN 2006)	
AWARD TO ONE OFFEROR (JAN 2006)	
CALCULATING THE LOW BID	
COMPETITION FROM PUBLIC ENTITIES (JAN 2006)	
UNIT PRICE GOVERNS (JAN 2006)	
SECTION VIIA: TERMS AND CONDITIONS – A. GENERAL	20
ASSIGNMENT, NOVATION, AND CHANGE OF NAME, IDENTITY, OR STRUCTURE (FEB 2015)	20
BANKRUPTCY - GENERAL (FEB 2015)	
CHOICE-OF-LAW (JAN 2006)	
CONTRACT DOCUMENTS and ORDER OF PRECEDENCE (MODIFIED)	
DISCOUNT FOR PROMPT PAYMENT (JAN 2006)	
DISPUTES (JAN 2006)	
EQUAL OPPORTUNITY (JAN 2006)	
FALSE CLAIMS (JAN 2006)	
FIXED PRICING REQUIRED (JAN 2006)	
NO INDEMNITY OR DEFENSE (FEB 2015)	
NOTICE (JAN 2006)	
OPEN TRADE (JUN 2015)	
PAYMENT and INTEREST (FEB 2015)	
PUBLICITY (JAN 2006)	
PURCHASE ORDERS (JAN 2006)	
SURVIVAL OF OBLIGATIONS (JAN 2006)	
TAXES (JAN 2006)	
TERMINATION DUE TO UNAVAILABILITY OF FUNDS (JAN 2006)	
THIRD PARTY BENEFICIARY (JAN 2006)	
WAIVER (JAN 2006)	23
SECTION VIIB: TERMS AND CONDITIONS – B. SPECIAL	24
CHANGES (JAN 2006)	
CISG (JAN 2006)	24
COMPLIANCE WITH 2 CFR 200.216	
DEFAULT (JAN 2006)	
ESTIMATED QUANTITY - UNKNOWN (JAN 2006)	
PRICE ADJUSTMENTS (JAN 2006)	
PRICE ADJUSTMENT - LIMITED AFTER INITIAL TERM ONLY (JAN 2006)	
PRICE ADJUSTMENTS LIMITED BY PPI (JAN 2006)	
PRICING DATA AUDIT INSPECTION (JAN 2006)	
SHIPPING / RISK OF LOSS (JAN 2006)	
SUBSTITUTIONS PROHIBITED – END PRODUCT PREFERENCES (SEPT 2009)	
TERM OF CONTRACT EFFECTIVE DATE / INITIAL CONTRACT PERIOD (JAN 2006)	
TERM OF CONTRACT OPTION TO RENEW (MODIFIED)	
TERM OF CONTRACT TERMINATION BY CONTRACTOR (JAN 2006)	
TERMINATION FOR CONVENIENCE (JAN 2006)	
WARRANTY - SPECIAL	
SECTION VIII: BIDDING SCHEDULE/PRICE-BUSINESS PROPOSAL	20
BIDDING SCHEDULE (NOV 2007)BIDDING SCHEDULE (NOV 2007)	
SECTION IX: ATTACHMENTS TO SOLICITATION	
ATTACHMENT A: NONRESIDENT TAXPAYER REGISTRATION AFFIDAVIT INCOME TAX WITHHOLDI	
ATTACHMENT B: OFFEROR'S CHECKLIST	
ATTACHMENT B: OFFEROR S CHECKLISTATTACHMENT C: ACM SIZES AND ANTICIPATED OHANTITIES	33 34

# I. SCOPE OF SOLICITATION

The South Carolina Department of Transportation (SCDOT) is solicitation to acquire sign blanks made from aluminum composite material and conforming to the specifications found within Section III of this document.

# **ACQUIRE SUPPLIES / EQUIPMENT (JAN 2006)**

The purpose of this solicitation is to establish a source or sources of supply for the purchase of new supplies and/or equipment as listed. [01-1015-1]

# **MAXIMUM CONTRACT PERIOD - ESTIMATED (MODIFIED)**

Start date: 02/26/2021 End date: 02/25/2024. Dates provided are estimates only. Any resulting contract will begin on the date specified in the notice of award. The initial contract term will be for one (1) year, with two (2) potential one-year renewals for a total possible contract period of three (3) years. See clause entitled "Term of Contract - Effective Date/Initial Contract Period".

# II. INSTRUCTIONS TO OFFERORS - A. GENERAL INSTRUCTIONS

#### **DEFINITIONS, CAPITALIZATION, AND HEADINGS (DEC 2015)**

CLAUSE HEADINGS USED IN THIS SOLICITATION ARE FOR CONVENIENCE ONLY AND SHALL NOT BE USED TO CONSTRUE MEANING OR INTENT. EVEN IF NOT CAPITALIZED, THE FOLLOWING DEFINITIONS ARE APPLICABLE TO ALL PARTS OF THE SOLICITATION, UNLESS EXPRESSLY PROVIDED OTHERWISE.

AMENDMENT means a document issued to supplement the original solicitation document.

AUTHORITY means the State Fiscal Accountability Authority or its successor in interest.

BUSINESS means any corporation, partnership, individual, sole proprietorship, joint stock company, joint venture, or any other legal entity. [11-35-310(3)]

CHANGE ORDER means any written alteration in specifications, delivery point, rate of delivery, period of performance, price, quantity, or other provisions of any contract accomplished by mutual agreement of the parties to the contract. [11-35-310(4)]

CONTRACT See clause entitled Contract Documents & Order of Precedence.

CONTRACT MODIFICATION means a written order signed by the procurement officer, directing the contractor to make changes which the clause of the contract titled "Changes," if included herein, authorizes the Procurement Officer to order without the consent of the contractor. [11-35-310(9)]

CONTRACTOR means the Offeror receiving an award as a result of this solicitation.

COVER PAGE means the top page of the original solicitation on which the solicitation is identified by number. Offerors are cautioned that Amendments may modify information provided on the Cover Page.

OFFER means the bid or proposal submitted in response this solicitation. The terms Bid and Proposal are used interchangeably with the term Offer.

OFFEROR means the single legal entity submitting the offer. The term Bidder is used interchangeably with the term Offeror. See bidding provisions entitled Signing Your Offer and Bid/Proposal As Offer To Contract.

PAGE TWO means the second page of the original solicitation, which is labeled Page Two.

PROCUREMENT OFFICER means the person, or his successor, identified as such on either the Cover Page, an amendment, or an award notice.

YOU and YOUR means Offeror.

SOLICITATION means this document, including all its parts, attachments, and any Amendments.

STATE means the Using Governmental Unit(s) identified on the Cover Page.

SUBCONTRACTOR means any person you contract with to perform or provide any part of the work.

US or WE means the using governmental unit.

USING GOVERNMENTAL UNIT means the unit(s) of government identified as such on the Cover Page. If the Cover Page identifies the Using Governmental Unit as "Statewide Term Contract," the phrase "Using Governmental Unit" means any South Carolina Public Procurement Unit [11-35-4610(5)] that has submitted a Purchase Order to you pursuant to the contract resulting from this solicitation. Reference the clauses titled "Purchase Orders" and "Statewide Term Contract."

WORK means all labor, materials, equipment, services, or property of any type, provided or to be provided by the Contractor to fulfill the Contractor's obligations under the Contract. [02-2A003-3]

# **AMENDMENTS TO SOLICITATION (JAN 2004)**

(a) The Solicitation may be amended at any time prior to opening. All actual and prospective Offerors should monitor the following web site for the issuance of Amendments: <a href="www.procurement.sc.gov">www.procurement.sc.gov</a> (b) Offerors shall acknowledge receipt of any amendment to this solicitation (1) by signing and returning the amendment, (2) by identifying the amendment number and date in the space provided for this purpose on Page Two, (3) by letter, or (4) by submitting a bid that indicates in some way that the bidder received the amendment. (c) If this solicitation is amended, then all terms and conditions which are not modified remain unchanged. [02-2A005-1]

#### **AUTHORIZED AGENT (FEB 2015)**

All authority regarding this procurement is vested solely with the responsible Procurement Officer. Unless specifically delegated in writing, the Procurement Officer is the only government official authorized to bind the government with regard to this procurement or the resulting contract. [02-2A007-1]

#### **AWARD NOTIFICATION (MODIFIED)**

Notice regarding any award, cancellation of award, or extension of award will be posted at the location and on the date specified on the Cover Page or, if applicable, any notice of extension of award. Should the contract resulting from this Solicitation have a total or potential value in excess of one hundred thousand dollars, such notice will be sent electronically to all Offerors responding to the Solicitation and any award will not be effective until the calendar day (including weekends and holidays) immediately following the seventh business day after such notice is given.

# **BID/PROPOSAL AS OFFER TO CONTRACT (JAN 2004)**

By submitting Your Bid or Proposal, You are offering to enter into a contract with the Using Governmental Unit(s). Without further action by either party, a binding contract shall result upon final award. Any award issued will be issued to, and the contract will be formed with, the entity identified as the Offeror on the Cover Page. An Offer may be submitted by only one legal entity; "joint bids" are not allowed. [02-2A015-1]

#### **BID ACCEPTANCE PERIOD (JAN 2004)**

In order to withdraw Your Offer after the minimum period specified on the Cover Page, You must notify the Procurement Officer in writing. [02-2A020-1]

#### **BID IN ENGLISH and DOLLARS (JAN 2004)**

Offers submitted in response to this solicitation shall be in the English language and in US dollars, unless otherwise permitted by the Solicitation. [02-2A025-1]

#### **CERTIFICATE OF INDEPENDENT PRICE DETERMINATION (MAY 2008)**

GIVING FALSE, MISLEADING, OR INCOMPLETE INFORMATION ON THIS CERTIFICATION MAY RENDER YOU SUBJECT TO PROSECUTION UNDER SECTION 16-9-10 OF THE SOUTH CAROLINA CODE OF LAWS AND OTHER APPLICABLE LAWS.

- (a) By submitting an offer, the offeror certifies that-
- (1) The prices in this offer have been arrived at independently, without, for the purpose of restricting competition, any consultation, communication, or agreement with any other offeror or competitor relating to-
- (i) Those prices;
- (ii) The intention to submit an offer; or
- (iii) The methods or factors used to calculate the prices offered.
- (2) The prices in this offer have not been and will not be knowingly disclosed by the offeror, directly or indirectly, to any other offeror or competitor before bid opening (in the case of a sealed bid solicitation) or contract award (in the case of a negotiated solicitation) unless otherwise required by law; and
- (3) No attempt has been made or will be made by the offeror to induce any other concern to submit or not to submit an offer for the purpose of restricting competition.
- (b) Each signature on the offer is considered to be a certification by the signatory that the signatory-
- (1) Is the person in the offeror's organization responsible for determining the prices being offered in this bid or proposal, and that the signatory has not participated and will not participate in any action contrary to paragraphs (a)(1) through (a)(3) of this certification; or
- (2)(i) Has been authorized, in writing, to act as agent for the offeror's principals in certifying that those principals have not participated, and will not participate in any action contrary to paragraphs (a)(1) through (a)(3) of this certification [As used

in this subdivision (b)(2)(i), the term "principals" means the person(s) in the offeror's organization responsible for determining the prices offered in this bid or proposal];

- (ii) As an authorized agent, does certify that the principals referenced in subdivision (b)(2)(i) of this certification have not participated, and will not participate, in any action contrary to paragraphs (a)(1) through (a)(3) of this certification; and
- (iii) As an agent, has not personally participated, and will not participate, in any action contrary to paragraphs (a)(1) through (a)(3) of this certification.
- (c) If the offeror deletes or modifies paragraph (a)(2) of this certification, the offeror must furnish with its offer a signed statement setting forth in detail the circumstances of the disclosure. [02-2A032-1]

# **CERTIFICATION REGARDING DEBARMENT AND OTHER RESPONSIBILITY MATTERS (JAN 2004)**

- (a) (1) By submitting an Offer, Offeror certifies, to the best of its knowledge and belief, that-
- (i) Offeror and/or any of its Principals-
- (A) Are not presently debarred, suspended, proposed for debarment, or declared ineligible for the award of contracts by any state or federal agency;
- (B) Have not, within a three-year period preceding this offer, been convicted of or had a civil judgment rendered against them for: commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, state, or local) contract or subcontract; violation of Federal or state antitrust statutes relating to the submission of offers; or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, tax evasion, or receiving stolen property; and
- (C) Are not presently indicted for, or otherwise criminally or civilly charged by a governmental entity with, commission of any of the offenses enumerated in paragraph (a)(1)(i)(B) of this provision.
- (ii) Offeror has not, within a three-year period preceding this offer, had one or more contracts terminated for default by any public (Federal, state, or local) entity.
- (2) "Principals," for the purposes of this certification, means officers; directors; owners; partners; and, persons having primary management or supervisory responsibilities within a business entity (e.g., general manager; plant manager; head of a subsidiary, division, or business segment, and similar positions).
- (b) Offeror shall provide immediate written notice to the Procurement Officer if, at any time prior to contract award, Offeror learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
- (c) If Offeror is unable to certify the representations stated in paragraphs (a)(1), Offer must submit a written explanation regarding its inability to make the certification. The certification will be considered in connection with a review of the Offeror's responsibility. Failure of the Offeror to furnish additional information as requested by the Procurement Officer may render the Offeror nonresponsible.
- (d) Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render, in good faith, the certification required by paragraph (a) of this provision. The knowledge and information of an Offeror is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
- (e) The certification in paragraph (a) of this provision is a material representation of fact upon which reliance was placed when making award. If it is later determined that the Offeror knowingly or in bad faith rendered an erroneous certification, in addition to other remedies available to the State, the Procurement Officer may terminate the contract resulting from this solicitation for default.

  [02-2A035-1]

# **CODE OF LAWS AVAILABLE (JAN 2006)**

The South Carolina Code of Laws, including the Consolidated Procurement Code, is available at: http://www.scstatehouse.gov/code/statmast.php

The South Carolina Regulations are available at: http://www.scstatehouse.gov/coderegs/statmast.php

[02-2A040-2]

#### DISCLOSURE OF CONFLICTS OF INTEREST OR UNFAIR COMPETITIVE ADVANTAGE (FEB 2015)

You warrant and represent that your offer identifies and explains any unfair competitive advantage you may have in competing for the proposed contract and any actual or potential conflicts of interest that may arise from your participation in this competition or your receipt of an award. The two underlying principles are (a) preventing the existence of conflicting roles that might bias a contractor's judgment, and (b) preventing an unfair competitive advantage. If you have an unfair competitive advantage or a conflict of interest, the state may withhold award. Before withholding award on these grounds, an offeror will be notified of the concerns and provided a reasonable opportunity to respond. Efforts to avoid or mitigate such concerns, including restrictions on future activities, may be considered. Without limiting the foregoing, you represent that your offer identifies any services that relate to either this solicitation or the work and that has already been performed by you, a proposed subcontractor, or an affiliated business of either. [02-2A047-2]

## **DEADLINE FOR SUBMISSION OF OFFER (JAN 2004)**

Any offer received after the Procurement Officer of the governmental body or his designee has declared that the time set for opening has arrived, shall be rejected unless the offer has been delivered to the designated purchasing office or the governmental body's mail room which services that purchasing office prior to the opening. [R.19-445.2070(G)] [02-2A050-1]

#### DRUG FREE WORK PLACE CERTIFICATION (JAN 2004)

By submitting an Offer, Contractor certifies that, if awarded a contract, Contractor will comply with all applicable provisions of The Drug-free Workplace Act, Title 44, Chapter 107 of the South Carolina Code of Laws, as amended. [02-2A065-1]

#### **DUTY TO INQUIRE (FEB 2015)**

Offeror, by submitting an Offer, represents that it has read and understands the Solicitation and that its Offer is made in compliance with the Solicitation. Offerors are expected to examine the Solicitation thoroughly and should request an explanation of any ambiguities, discrepancies, errors, omissions, or conflicting statements in the Solicitation. Failure to do so will be at the Offeror's risk. All ambiguities, discrepancies, errors, omissions, or conflicting statements in the Solicitation shall be interpreted to require the better quality or greater quantity of work and/or materials, unless otherwise directed by amendment. Offeror assumes responsibility for any patent ambiguity in the Solicitation that Offeror does not bring to the State's attention. See clause entitled "Questions from Offerors." [02-2A070-2]

# **ETHICS CERTIFICATE (MAY 2008)**

By submitting an offer, the offeror certifies that the offeror has and will comply with, and has not, and will not, induce a person to violate Title 8, Chapter 13 of the South Carolina Code of Laws, as amended (ethics act). The following statutes require special attention: Section 8-13-700, regarding use of official position for financial gain; Section 8-13-705, regarding gifts to influence action of public official; Section 8-13-720, regarding offering money for advice or assistance of public official; Sections 8-13-755 and 8-13-760, regarding restrictions on employment by former public official; Section 8-13-775, prohibiting public official with economic interests from acting on contracts; Section 8-13-790, regarding recovery of kickbacks; Section 8-13-1150, regarding statements to be filed by consultants; and Section 8-13-1342, regarding restrictions on contributions by contractor to candidate who participated in awarding of contract. The state may rescind any contract and recover all amounts expended as a result of any action taken in violation of this provision. If contractor participates, directly or indirectly, in the evaluation or award of public contracts, including without limitation, change orders or task orders regarding a public contract, contractor shall, if required by law to file such a statement, provide the statement required by Section 8-13-1150 to the procurement officer at the same time the law requires the statement to be filed. [02-2A075-2]

#### **OMIT TAXES FROM PRICE (JAN 2004)**

Do not include any sales or use taxes in Your price that the State may be required to pay. [02-2A080-1]

# **OPEN TRADE REPRESENTATION (JUN 2015)**

By submitting an Offer, Offeror represents that Offeror is not currently engaged in the boycott of a person or an entity based in or doing business with a jurisdiction with whom South Carolina can enjoy open trade, as defined in SC Code Section 11-35-5300. [02-2A083-1]

#### PREFERENCES - A NOTICE TO VENDORS (SEP 2009)

On June 16, 2009, the South Carolina General Assembly rewrote the law governing preferences available to in-state vendors, vendors using in-state subcontractors, and vendors selling in-state or US end products. This law appears in Section 11-35-1524 of the South Carolina Code of Laws. A summary of the new preferences is available at <a href="https://www.procurement.sc.gov/preferences">www.procurement.sc.gov/preferences</a>. ALL THE PREFERENCES MUST BE CLAIMED AND ARE APPLIED BY LINE ITEM, REGARDLESS OF WHETHER AWARD IS MADE BY ITEM OR LOT. VENDORS ARE CAUTIONED TO CAREFULLY REVIEW THE STATUTE BEFORE CLAIMING ANY PREFERENCES. THE REQUIREMENTS TO QUALIFY HAVE CHANGED. IF YOU REQUEST A PREFERENCE, YOU ARE CERTIFYING THAT YOUR OFFER QUALIFIES FOR THE PREFERENCE YOU'VE CLAIMED. IMPROPERLY REQUESTING A PREFERENCE CAN HAVE SERIOUS CONSEQUENCES. [11-35-1524(E)(4)&(6)] [02-2B111-1]

#### PREFERENCES - SC/US END-PRODUCT (SEP 2009)

Section 11-35-1524 provides a preference to vendors offering South Carolina end-products or US end-products, if those products are made, manufactured, or grown in SC or the US, respectively. An end-product is the tangible project identified for acquisition in this solicitation, including all component parts in final form and ready for the use intended. The terms "made," "manufactured," and "grown" are defined by Section 11-35-1524(A). By signing your offer and checking the appropriate space(s) provided and identified on the bid schedule, you certify that the end-product(s) is either made, manufactured or grown in South Carolina, or other states of the United States, as applicable. Preference will be applied as required by law. Post award substitutions are prohibited. See "Substitutions Prohibited - End Product Preferences (Sep 2009)" provision. [02-2B112-1]

# PREFERENCES - RESIDENT VENDOR PREFERENCE (SEP 2009)

To qualify for the RVP, you must maintain an office in this state. An office is a nonmobile place for the regular transaction of business or performance of a particular service which has been operated as such by the bidder for at least one year before the bid opening and during that year the place has been staffed for at least fifty weeks by at least two employees for at least thirty five hours a week each. In addition, you must either: (1) maintain at a location in South Carolina at the time of the bid an inventory of expendable items which are representative of the general type of commodities for which the award will be made and which have a minimum total value, based on the bid price, equal to the lesser of fifty thousand dollars [\$50,000] or the annual amount of the contract; or (2) be a manufacturer headquartered and having an annual payroll of at least one million dollars in South Carolina and the end product being sold is either made or processed from raw materials into a finished end product by that manufacturer or its affiliate (as defined in Section 1563 of the Internal Revenue Code). [02-2B114-1]

#### PROTESTS (MAY 2019)

If you are aggrieved in connection with the solicitation or award of the contract, you may be entitled to protest, but only as provided in Section 11-35-4210. To protest a solicitation, you must submit a protest within fifteen days of the date the applicable solicitation document is issued. To protest an award, you must (i) submit notice of your intent to protest within seven business days of the date the award notice is posted, and (ii) submit your actual protest within fifteen days of the date the award notice is posted. Days are calculated as provided in Section 11-35-310(13). Both protests and notices of intent to protest must be in writing and must be received by the appropriate Chief Procurement Officer within the time provided. See clause entitled "Protest-CPO". The grounds of the protest and the relief requested must be set forth with enough particularity to give notice of the issues to be decided. [02-2A085-2]

#### PROHIBITED COMMUNICATIONS AND DONATIONS (FEB 2015)

Violation of these restrictions may result in disqualification of your offer, suspension or debarment, and may constitute a violation of law.

- (a) During the period between publication of the solicitation and final award, you must not communicate, directly or indirectly, with the Using Governmental Unit or its employees, agents or officials regarding any aspect of this procurement activity, unless otherwise approved in writing by the Procurement Officer. All communications must be solely with the Procurement Officer. [R. 19-445.2010]
- (b) You are advised to familiarize yourself with Regulation 19-445.2165, which restricts donations to a governmental entity with whom you have or seek to have a contract. You represent that your offer discloses any gifts made, directly or through an intermediary, by you or your named subcontractors to or for the benefit of the Using Governmental Unit during the period beginning eighteen months prior to the Opening Date. [R. 19-445.2165] [02-2A087-1]

# **PUBLIC OPENING (JAN 2004)**

Offers will be publicly opened at the date/time and at the location identified on the Cover Page, or last Amendment, whichever is applicable. [02-2A090-1]

# **QUESTIONS FROM OFFERORS (FEB 2015)**

(a) Any prospective offeror desiring an explanation or interpretation of the solicitation, drawings, specifications, etc., must request it in writing. Questions regarding the original solicitation or any amendment must be received by the Procurement Officer no later than five (5) days prior to opening unless an earlier date is stated on the Cover Page. Label any communication regarding your questions with the name of the procurement officer, and the solicitation's title and number. Oral explanations or instructions will not be binding. [See R. 19-445.2042(B)] Any information given a prospective offeror concerning a solicitation will be furnished promptly to all other prospective offerors as an Amendment to the solicitation, if that information is necessary for submitting offers or if the lack of it would be prejudicial to other prospective offerors. See clause entitled "Duty to Inquire." **We will not identify you in our answer to your question.** (b) The State seeks to permit maximum practicable competition. Offerors are urged to advise the Procurement Officer -- as soon as possible -- regarding any aspect of this procurement, including any aspect of the Solicitation that unnecessarily or inappropriately limits full and open competition. [See R. 19-445.2140] [02-2A095-2]

#### **REJECTION/CANCELLATION (JAN 2004)**

The State may cancel this solicitation in whole or in part. The State may reject any or all proposals in whole or in part. [SC Code Section 11-35-1710 & R.19-445.2065] [02-2A100-1]

# **RESPONSIVENESS/IMPROPER OFFERS (JUN 2015)**

- (a) Bid as Specified. Offers for supplies or services other than those specified will not be considered unless authorized by the Solicitation.
- (b) Multiple Offers. Offerors may submit more than one Offer, provided that each Offer has significant differences other than price. Each separate Offer must satisfy all Solicitation requirements. If this solicitation is an Invitation for Bids, each separate offer must be submitted as a separate document. If this solicitation is a Request for Proposals, multiple offers may be submitted as one document, provided that you clearly differentiate between each offer and you submit a separate cost proposal for each offer, if applicable.
- (c) Responsiveness. Any Offer which fails to conform to the material requirements of the Solicitation may be rejected as nonresponsive. Offers which impose conditions that modify material requirements of the Solicitation may be rejected. If a fixed price is required, an Offer will be rejected if the total possible cost to the State cannot be determined. Offerors will not be given an opportunity to correct any material nonconformity. Any deficiency resulting from a minor informality may be

cured or waived at the sole discretion of the Procurement Officer. [R.19-445.2070 and Section 11-35-1520(13)]

- (d) Price Reasonableness: Any offer may be rejected if the Procurement Officer determines in writing that it is unreasonable as to price. [R. 19-445.2070].
- (e) Unbalanced Bidding. The State may reject an Offer as nonresponsive if the prices bid are materially unbalanced between line items or subline items. A bid is materially unbalanced when it is based on prices significantly less than cost for some work and prices which are significantly overstated in relation to cost for other work, and if there is a reasonable doubt that the bid will result in the lowest overall cost to the State even though it may be the low evaluated bid, or if it is so unbalanced as to be tantamount to allowing an advance payment.
- (f) **Do not submit bid samples or descriptive literature unless expressly requested.** Unsolicited bid samples or descriptive literature will not be examined or tested, will not be used to determine responsiveness, and will not be deemed to vary any of the provisions of the solicitation. S.C. Code Ann. Reg. 19-445.2077(D).

[02-2A105-2]

#### **SIGNING YOUR OFFER (JAN 2004)**

Every Offer must be signed by an individual with actual authority to bind the Offeror. (a) If the Offeror is an individual, the Offer must be signed by that individual. If the Offeror is an individual doing business as a firm, the Offer must be submitted in the firm name, signed by the individual, and state that the individual is doing business as a firm. (b) If the Offeror is a partnership, the Offer must be submitted in the partnership name, followed by the words by its Partner, and signed by a general partner. (c) If the Offeror is a corporation, the Offer must be submitted in the corporate name, followed by the signature and title of the person authorized to sign. (d) An Offer may be submitted by a joint venturer involving any combination of individuals, partnerships, or corporations. If the Offeror is a joint venture, the Offer must be submitted in the name of the Joint Venture and signed by every participant in the joint venture in the manner prescribed in paragraphs (a) through (c) above for each type of participant. (e) If an Offer is signed by an agent, other than as stated in subparagraphs (a) through (d) above, the Offer must state that is has been signed by an Agent. Upon request, Offeror must provide proof of the agent's authorization to bind the principal. [02-2A115-1]

# **STATE OFFICE CLOSINGS (JAN 2004)**

If an emergency or unanticipated event interrupts normal government processes so that offers cannot be received at the government office designated for receipt of bids by the exact time specified in the solicitation, the time specified for receipt of offers will be deemed to be extended to the same time of day specified in the solicitation on the first work day on which normal government processes resume. In lieu of an automatic extension, an Amendment may be issued to reschedule bid opening. If state offices are closed at the time a pre-bid or pre-proposal conference is scheduled, an Amendment will be issued to reschedule the conference. Useful information may be available at: <a href="https://scemd.org/closings/">https://scemd.org/closings/</a>[02-2A120-3]

#### **SUBMITTING CONFIDENTIAL INFORMATION (FEB 2015)**

(An overview is available at <a href="www.procurement.sc.gov">www.procurement.sc.gov</a>) For every document Offeror submits in response to or with regard to this solicitation or request, Offeror must separately mark with the word "CONFIDENTIAL" every page, or portion thereof, that Offeror contends contains information that is exempt from public disclosure because it is either (a) a trade secret as defined in Section 30-4-40(a)(1), or (b) privileged and confidential, as that phrase is used in Section 11-35-410. For every document Offeror submits in response to or with regard to this solicitation or request, Offeror must separately mark with the words "TRADE SECRET" every page, or portion thereof, that Offeror contends contains a trade secret as that term is defined by Section 39-8-20 of the Trade Secrets Act. For every document Offeror submits in response to or with regard to this solicitation or request, Offeror must separately mark with the word "PROTECTED" every page, or portion thereof, that Offeror contends is protected by Section 11-35-1810. All markings must be conspicuous; use color, bold, underlining, or some other method in order to conspicuously distinguish the mark from the other text. Do not mark your entire response (bid, proposal, quote, etc.) as confidential, trade secret, or protected. If your response, or any part thereof, is improperly marked as confidential or trade secret or protected, the State may, in its sole discretion, determine it nonresponsive. If only portions of a page are subject to some protection, do not mark the entire page. By submitting a response to this solicitation or request, Offeror (1) agrees to the public disclosure of every page of every document regarding this solicitation or request that was

submitted at any time prior to entering into a contract (including, but not limited to, documents contained in a response, documents submitted to clarify a response, and documents submitted during negotiations), unless the page is conspicuously marked "TRADE SECRET" or "CONFIDENTIAL" or "PROTECTED", (2) agrees that any information not marked, as required by these bidding instructions, as a "Trade Secret" is not a trade secret as defined by the Trade Secrets Act, and (3) agrees that, notwithstanding any claims or markings otherwise, any prices, commissions, discounts, or other financial figures used to determine the award, as well as the final contract amount, are subject to public disclosure. In determining whether to release documents, the State will detrimentally rely on Offeror's marking of documents, as required by these bidding instructions, as being either "Confidential" or "Trade Secret" or "PROTECTED". By submitting a response, Offeror agrees to defend, indemnify and hold harmless the State of South Carolina, its agencies, officers and employees, from every claim, demand, loss, expense, cost, damage or injury, including attorney's fees, arising out of or resulting from withholding information by the State of South Carolina or any of its agencies, that Offeror marked as "confidential" or "trade secret" or "PROTECTED". (All references to S.C. Code of Laws.) [02-2A125-2]

#### **SUBMITTING A PAPER OFFER OR MODIFICATION (MAR 2015)**

Unless specifically instructed otherwise in the solicitation, you should submit your offer or modification in accordance with the clause titled "ON-LINE BIDDING INSTRUCTIONS." Paper offers are discouraged. If you must submit a paper offer or modification the following instructions apply. (a) All prices and notations should be printed in ink or typewritten. Errors should be crossed out, corrections entered and initialed by the person signing the bid. Do not modify the solicitation document itself (including bid schedule). (b) (1) All copies of the offer or modification, and any other documents required to be submitted with the offer shall be enclosed in a sealed, opaque envelope or package. (2) Submit your offer or modification to the address on the Cover Page. (3) The envelope or package must show the time and date specified for opening, the solicitation number, and the name and address of the bidder. If the offer or modification is sent by mail or special delivery service (UPS, Federal Express, etc.), the outermost envelope or wrapper must be labeled "OFFER ENCLOSED" on the face thereof. (c) If you are responding to more than one solicitation, submit each offer in a separate envelope or package. (d) Submit the number of copies indicated on the Cover Page. (e) Facsimile or e-mail offers, modifications, or withdrawals, will not be considered unless authorized by the Solicitation. [02-2A130-2]

# TAX CREDIT FOR SUBCONTRACTING WITH DISADVANTAGED SMALL BUSINESSES (JAN 2008)

Pursuant to Section 12-6-3350, a taxpayer having a contract with this State who subcontracts with a socially and economically disadvantaged small business is eligible for an income tax credit equal to four percent of the payments to that subcontractor for work pursuant to the contract. The subcontractor must be certified as a socially and economically disadvantaged small business as defined in Section 11-35-5010 and regulations pursuant to it. The credit is limited to a maximum of fifty thousand dollars annually. A taxpayer is eligible to claim the credit for ten consecutive taxable years beginning with the taxable year in which the first payment is made to the subcontractor that qualifies for the credit. After the above ten consecutive taxable years, the taxpayer is no longer eligible for the credit. A taxpayer claiming the credit shall maintain evidence of work performed for the contract by the subcontractor. The credit may be claimed on Form TC-2, "Minority Business Credit." A copy of the subcontractor's certificate from the Governor's Office of Small and Minority Business (OSMBA) is to be attached to the contractor's income tax return. Questions regarding the tax credit and how to file are to be referred to: SC Department of Revenue, Research and Review, Phone: (803) 898-5786, Fax: (803) 898-5888. Questions regarding subcontractor certification are to be referred to: Governor's Office of Small and Minority Business Assistance, Phone: (803) 734-0657, Fax: (803) 734-2498. [02-2A135-1]

# **VENDOR REGISTRATION MANDATORY (JAN 2006)**

You must have a state vendor number to be eligible to submit an offer. To obtain a state vendor number, visit <a href="https://www.procurement.sc.gov">www.procurement.sc.gov</a> and select New Vendor Registration. (To determine if your business is already registered, go to "Vendor Search"). Upon registration, you will be assigned a state vendor number. Vendors must keep their vendor information current. If you are already registered, you can update your information by selecting Change Vendor Registration. (Please note that vendor registration does not substitute for any obligation to register with the S.C. Secretary of State or S.C. Department of Revenue. You can register with the agencies at <a href="http://www.scbos.com/default.htm">http://www.scbos.com/default.htm</a>) [02-2A145-1]

#### WITHDRAWAL OR CORRECTION OF OFFER (JAN 2004)

Offers may be withdrawn by written notice received at any time before the exact time set for opening. If the Solicitation

authorizes facsimile offers, offers may be withdrawn via facsimile received at any time before the exact time set for opening. A bid may be withdrawn in person by a bidder or its authorized representative if, before the exact time set for opening, the identity of the person requesting withdrawal is established and the person signs a receipt for the bid. The withdrawal and correction of Offers is governed by S.C. Code Section 11-35-1520 and Regulation 19-445.2085. [02-2A150-1]

# II. INSTRUCTIONS TO OFFERORS -- B. SPECIAL INSTRUCTIONS

# **DESCRIPTIVE LITERATURE - LABELLING (JAN 2006)**

Include Offeror's name on the cover of any specifications or descriptive literature submitted with your offer, [02-2B045-1]

# **DESCRIPTIVE LITERATURE - REQUIRED (MODIFIED)**

Your offer must include documentation indicating aluminum composite material is National Cooperative Highway Research Program (NCHRP) 350 crash level 3 certified for use on temporary sign stands at all mounting heights.

# **ON-LINE BIDDING INSTRUCTIONS (MAR 2015)**

- (a) Mandatory Registration. You must register before you can submit an offer on line! See clause entitled "VENDOR REGISTRATION MANDATORY."
- (b) Steps for On-Line Bidding
- 1 The link provided on the solicitation's Cover Page will take you to our web based on-line bidding system, where you will enter and/or upload your offer.
- 2 Follow the general user instructions posted at <a href="www.procurement.sc.gov">www.procurement.sc.gov</a> under the heading "Submitting Offers."
- 3 Confirm your offer has a status of "submitted" by refreshing the "RFx and Auctions" screen.

Only offers with a status of "submitted" have been received by the State.

Offers with a status of "saved" have not been received.

4 Save or print a copy of your offer using the "Print Preview" button after your offer has been submitted. [02-2B105-2]

# PROTEST - CPO - MMO ADDRESS (MODIFIED)

Any protest must be addressed to the Chief Procurement Officer, Materials Management Office, and submitted in writing (a) by email to protest-mmo@mmo.state.sc.us,

(b) by post or delivery to 1201 Main Street, Suite 600, Columbia, SC 29201.

#### **UNIT PRICES REQUIRED (JAN 2006)**

Unit price to be shown for each item. [02-2B170-1]

#### III. SCOPE OF WORK/SPECIFICATIONS

The South Carolina Department of Transportation is seeking bids for flat sheet aluminum composite sign blanks to be furnished and conform with all requirements for size, corner radii, holes, and any other details provided herein.

#### General

This specification covers aluminum composite material to be purchased by SCDOT and used as a substrate for permanent roadway signs.

#### Requirements

This aluminum composite material shall be made of two pre-painted sheets of aluminum that is bonded to a thermoplastic core (solid polyethylene core) that is suitable for long term outdoor applications in South Carolina's diverse environment. The material must fabricate similarly to aluminum and enable operations such as sawing, shearing, drilling, and punching.

The aluminum sheet shall be pre-painted with a white polyester paint finish, or approved alternative, applied to both sides of the laminated sheet. The finish shall be compatible and suitable for the application of retroreflective sheeting. The name of the product must be identified on at least one side of the sign blank. Documented evidence that the material is an approved substrate by the major retroreflective sheeting manufacturers (3M, Avery Dennison, and Nippon Carbide) must be provided.

The laminate material shall conform to all requirements for size, corner radii, holes and other drawing details contained in the most current version of the Manual on Uniform Traffic Control Devices (MUTCD) including all incorporated revisions. All edges shall be cut or stamped straight and true and the squares and rectangles shall be configured to the dimensional requirements stated at the time of order. The edges must be provided straight without displacement or projection of the core or skin.

The laminate material must be available in a 3mm thickness with a minimum aluminum thicknesses of 0.020". The thickness tolerance of the laminated sheet shall be  $\pm 0.004$  on an inch.

The aluminum composite material shall be National Cooperative Highway Research Program (NCHRP) 350 crash level 3 certified for use on temporary sign stands at all mounting heights.

All materials are to be supplied as specified and shall be delivered clean, dry, and ready for use. There shall be no visible discoloration, oxidation, or surface contamination. The aluminum composite material shall be flat and free from cracks, bows, buckles, dents, cockles, burrs and other defects that would impact their usefulness or appearance. The sides shall be free of any sharp edges and/or projections that would readily injure an ungloved hand.

#### **Manufacturing Quality System**

The aluminum composite manufacturing facility or facilities may be required to present documentation to show they are at least ISO 9001:2000 certified to produce the laminates specified herein.

Appropriate measures (e.g. quality control tests) shall be taken on all shipments to ensure that the materials supplied conform to the specifications. The quality control plan shall include systematic tests and inspections that are documented. A tracking code or lot number system shall also be part of this quality control plan. Copies of the quality control tests done on the shipped materials shall be included with all shipments paper work as applicable.

# **Packaging**

Standard packaging for composite sign panels to be 4-way skid or special wooden reinforced box/skid. Standard packaging quantity depends on size of order. Bulk packaging per request. All packaging per industry standards. All skids or reinforced box shall be clearly marker on the cover with the following information:

- Size of Blanks
- Number of Blanks
- Purchase Order Number
- Contractor identification numbers, such as production order numbers

#### Quantities

Please see Attachment C for estimated quantities per size.

# **DELIVERY/PERFORMANCE LOCATION -- SPECIFIED (MODIFIED)**

After award, all deliveries shall be made and all services provided to the following address, unless otherwise specified:

SCDOT Sign Shop, 8238 Gray Fox Blvd., Columbia, SC 29223, Telephone: 803-736-8089

Carrier must give prior notice of delivery so unloading arrangements can be made. All shipments must be accompanied with a delivery ticket with the following information:

- Supplier Name
- Purchase Order Number
- List by Size of the Items Purchased
- Invoice

# **DELIVERY DATE -- 30 DAYS ARO (JAN 2006)**

Unless otherwise specified herein, all items shall be delivered no later than thirty days after contractor's receipt of the purchase order. If the using governmental unit requests delivery sooner than the time specified, contractor may invoice the ordering entity any additional shipping charges approved by the ordering entity on the purchase order. [03-3037-1]

# **QUALITY -- NEW (JAN 2006)**

All items must be new. [03-3060-1]

# IV. INFORMATION FOR OFFERORS TO SUBMIT

# **INFORMATION FOR OFFERORS TO SUBMIT -- GENERAL (MAR 2015)**

You shall submit a signed Cover Page and Page Two. If you submit your offer electronically, you must upload an image of a signed Cover Page and Page Two. Your offer should include all other information and documents requested in this part and in parts II.B. Special Instructions; III. Scope of Work; V. Qualifications; VIII. Bidding Schedule/Price Proposal; and any appropriate attachments addressed in Part IX. Attachments to Solicitations. You should submit a summary of all insurance policies you have or plan to acquire to comply with the insurance requirements stated herein, if any, including policy types; coverage types; limits, sub-limits, and deductibles for each policy and coverage type; the carrier's A.M. Best rating; and whether the policy is written on an occurrence or claims-made basis. [04-4010-2]

#### REQUIRED INFROMATION REGARDING MATERIALS

Your offer must include documentation indicating aluminum composite material is National Cooperative Highway Research Program (NCHRP) 350 crash level 3 certified for use on temporary sign stands at all mounting heights.

#### **MINORITY PARTICIPATION (DEC 2015)**

Is the bidder a South Carolina Certified Minority Business? [] Yes [] No
Is the bidder a Minority Business certified by another governmental entity? [] Yes [] No
If so, please list the certifying governmental entity:
Will any of the work under this contract be performed by a SC certified Minority Business as a subcontractor? [] Yes[] No
If so, what percentage of the total value of the contract will be performed by a SC certified Minority Business as a subcontractor?
Will any of the work under this contract be performed by a minority business certified by another governmental entity as a subcontractor? [] Yes [] No
If so, what percentage of the total value of the contract will be performed by a minority business certified by another governmental entity as a subcontractor?
If a certified Minority Business is participating in this contract, please indicate all categories for which the Business is certified:
[ ] Traditional minority [ ] Traditional minority, but female [ ] Women (Caucasian females) [ ] Hispanic minorities [ ] DOT referral (Traditional minority) [ ] DOT referral (Caucasian female) [ ] Temporary certification [ ] SBA 8 (a) certification referral [ ] Other minorities (Native American, Asian, etc.)

(If more than one minority contractor will be utilized in the performance of this contract, please provide the information above for each minority business.)

The Department of Administration, Division of Small and Minority Business Contracting and Certification, publishes a list of certified minority firms. The Minority Business Directory is available at the following URL: <a href="http://osmba.sc.gov/directory.html">http://osmba.sc.gov/directory.html</a> [04-4015-3]

#### V. QUALIFICATIONS

#### **QUALIFICATIONS OF OFFEROR (MAR 2015)**

(1) To be eligible for award, you must have the capability in all respects to perform fully the contract requirements and the integrity and reliability which will assure good faith performance. We may also consider a documented commitment from a satisfactory source that will provide you with a capability. We may consider information from any source at any time prior to award. We may elect to consider (i) key personnel, any predecessor business, and any key personnel of any predecessor business, including any facts arising prior to the date a business was established, and/or (ii) any subcontractor you identify. (2) You must promptly furnish satisfactory evidence of responsibility upon request. Unreasonable failure to supply requested information is grounds for rejection. (3) **Corporate subsidiaries are cautioned that the financial capability of an affiliated or parent company will not be considered in determining financial capability;** however, we may elect to consider any security, e.g., letter of credit, performance bond, parent-company corporate guaranty, that you offer to provide. Instructions and forms to help assure acceptability are posted on procurement.sc.gov, link to "Standard Clauses & Provisions." [05-5005-2]

#### **QUALIFICATIONS -- REQUIRED INFORMATION (MAR 2015)**

Submit the following information or documentation for you and for any subcontractor (at any tier level) that you identify pursuant to the clause titled Subcontractor - Identification. Err on the side of inclusion. You represent that the information provided is complete. (a) The general history and experience of the business in providing work of similar size and scope. (b) Information reflecting the current financial position. Include the most current financial statement and financial statements for the last two fiscal years. If the financial statements have been audited in accordance with the following requirements, provide the audited version of those statements. [Reference Statement of Financial Accounting Concepts No. 5 (FASB, December, 1984), as amended.] (c) A detailed, narrative statement listing the three most recent, comparable contracts (including contact information) which have been performed. For each contract, describe how the supplies or services provided are similar to those requested by this solicitation, and how they differ. (d) A list of every business for which supplies or services substantially similar to those sought with this solicitation have been provided, at any time during the past three years. (e) A list of every South Carolina public body for which supplies or services have been provided at any time during the past three years, if any. (f) List of failed projects, suspensions, debarments, and significant litigation. [05-5015-2]

# VI. AWARD CRITERIA

# **AWARD CRITERIA -- BIDS (JAN 2006)**

Award will be made to the lowest responsible and responsive bidder(s). [06-6020-1]

# **AWARD TO ONE OFFEROR (JAN 2006)**

Award will be made to one Offeror. [06-6040-1]

# **CALCULATING THE LOW BID**

In calculating the Low Bid, all pricing will be taken from the Bidding Schedule as shown in Section VIII of this solicitation. The "Extended Price" will be calculated by multiplying the "Quantity" by the "Unit Price." The lowest bidder will be determined as the Offeror having the lowest Total Bid Price.

[06-6050-1]

# **COMPETITION FROM PUBLIC ENTITIES (JAN 2006)**

If a South Carolina governmental entity submits an offer, the Procurement Officer will, when determining the lowest offer, add to the price provided in any offers submitted by non-governmental entities a percentage equivalent to any applicable sales or use tax. S.C. Code Ann. Regs 117-304.1 (Supp. 2004). [06-6057-1]

#### **UNIT PRICE GOVERNS (JAN 2006)**

In determining award, unit prices will govern over extended prices unless otherwise stated. [06-6075-1]

# VII. TERMS AND CONDITIONS -- A. GENERAL

#### ASSIGNMENT, NOVATION, AND CHANGE OF NAME, IDENTITY, OR STRUCTURE (FEB 2015)

(a) Contractor shall not assign this contract, or its rights, obligations, or any other interest arising from this contract, or delegate any of its performance obligations, without the express written consent of the responsible procurement officer. The foregoing restriction does not apply to a transfer that occurs by operation of law (e.g., bankruptcy; corporate reorganizations and consolidations, but not including partial asset sales). Notwithstanding the foregoing, contractor may assign monies receivable under the contract provided that the state shall have no obligation to make payment to an assignee until thirty days after contractor (not the assignee) has provided the responsible procurement officer with (i) proof of the assignment, (ii) the identity (by contract number) of the specific state contract to which the assignment applies, and (iii) the name of the assignee and the exact address or account information to which assigned payments should be made. (b) If contractor amends, modifies, or otherwise changes its name, its identity (including its trade name), or its corporate, partnership or other structure, or its FEIN, contractor shall provide the procurement officer prompt written notice of such change. (c) Any name change, transfer, assignment, or novation is subject to the conditions and approval required by Regulation 19-445.2180, which does not restrict transfers by operation of law. [07-7A004-2]

# **BANKRUPTCY - GENERAL (FEB 2015)**

(a) Notice. In the event the Contractor enters into proceedings relating to bankruptcy, whether voluntary or involuntary, the Contractor agrees to furnish written notification of the bankruptcy to the Using Governmental Unit. This notification shall be furnished within two (2) days of the initiation of the proceedings relating to the bankruptcy filing. This notification shall include the date on which the bankruptcy petition was filed, the identity of the court in which the bankruptcy petition was filed, and a listing of all State contracts against which final payment has not been made. This obligation remains in effect until final payment under this Contract. (b) Termination. This contract is voidable and subject to immediate termination by the State upon the contractor's insolvency, including the filing of proceedings in bankruptcy. [07-7A005-2]

# **CHOICE-OF-LAW (JAN 2006)**

The Agreement, any dispute, claim, or controversy relating to the Agreement, and all the rights and obligations of the parties shall, in all respects, be interpreted, construed, enforced and governed by and under the laws of the State of South Carolina, except its choice of law rules. As used in this paragraph, the term "Agreement" means any transaction or agreement arising out of, relating to, or contemplated by the solicitation. [07-7A010-1]

# **CONTRACT DOCUMENTS and ORDER OF PRECEDENCE (MODIFIED)**

(a) Any contract resulting from this solicitation shall consist of the following documents: (1) a Record of Negotiations, if any, executed by you and the Procurement Officer, (2) the solicitation, as amended, (3) documentation of discussions [11-35-1530(6)] of an offer, if applicable, (4) your offer, (5) any statement reflecting the State's final acceptance (a/k/a "award"), and (6) purchase orders. These documents shall be read to be consistent and complimentary. Any conflict among these documents shall be resolved by giving priority to these documents in the order listed above. (b) The terms and conditions of documents (1) through (5) above shall apply notwithstanding any additional or different terms and conditions in any other document, including without limitation, (i) a purchase order or other instrument submitted by the State, (ii) any invoice or other document submitted by Contractor, or (iii) any privacy policy, terms of use, or end user agreement. Except as otherwise allowed herein, the terms and conditions of all such documents shall be void and of no effect. (c) No contract, license, or other agreement containing contractual terms and conditions will be signed by any Using Governmental Unit. Any document signed or otherwise agreed to by persons other than the Procurement Officer shall be void and of no effect.

# **DISCOUNT FOR PROMPT PAYMENT (JAN 2006)**

(a) Discounts for prompt payment will not be considered in the evaluation of offers. However, any offered discount will form a part of the award, and will be taken if payment is made within the discount period indicated in the offer by the offeror. As an alternative to offering a discount for prompt payment in conjunction with the offer, offerors awarded contracts may include discounts for prompt payment on individual invoices.

(b) In connection with any discount offered for prompt payment, time shall be computed from the date of the invoice. If the Contractor has not placed a date on the invoice, the due date shall be calculated from the date the designated billing office receives a proper invoice, provided the state annotates such invoice with the date of receipt at the time of receipt. For the purpose of computing the discount earned, payment shall be considered to have been made on the date that appears on the payment check or, for an electronic funds transfer, the specified payment date. When the discount date falls on a Saturday, Sunday, or legal holiday when Federal Government offices are closed and Government business is not expected to be conducted, payment may be made on the following business day.

[07-7A020-1]

#### **DISPUTES (JAN 2006)**

(1) Choice-of-Forum. All disputes, claims, or controversies relating to the Agreement shall be resolved exclusively by the appropriate Chief Procurement Officer in accordance with Title 11, Chapter 35, Article 17 of the South Carolina Code of Laws, or in the absence of jurisdiction, only in the Court of Common Pleas for, or a federal court located in, Richland County, State of South Carolina. Contractor agrees that any act by the government regarding the Agreement is not a waiver of either the government's sovereign immunity or the government's immunity under the Eleventh Amendment of the United States Constitution. As used in this paragraph, the term "Agreement" means any transaction or agreement arising out of, relating to, or contemplated by the solicitation. (2) Service of Process. Contractor consents that any papers, notices, or process necessary or proper for the initiation or continuation of any disputes, claims, or controversies relating to the Agreement; for any court action in connection therewith; or for the entry of judgment on any award made, may be served on Contractor by certified mail (return receipt requested) addressed to Contractor at the address provided as the Notice Address on Page Two or by personal service or by any other manner that is permitted by law, in or outside South Carolina. Notice by certified mail is deemed duly given upon deposit in the United States mail. [07-7A025-1]

#### **EQUAL OPPORTUNITY (JAN 2006)**

Contractor is referred to and shall comply with all applicable provisions, if any, of Title 41, Part 60 of the Code of Federal Regulations, including but not limited to Sections 60-1.4, 60-4.2, 60-4.3, 60-250.5(a), and 60-741.5(a), which are hereby incorporated by reference. [07-7A030-1]

# **FALSE CLAIMS (JAN 2006)**

According to the S.C. Code of Laws Section 16-13-240, "a person who by false pretense or representation obtains the signature of a person to a written instrument or obtains from another person any chattel, money, valuable security, or other property, real or personal, with intent to cheat and defraud a person of that property is guilty" of a crime. [07-7A035-1]

#### **FIXED PRICING REQUIRED (JAN 2006)**

Any pricing provided by contractor shall include all costs for performing the work associated with that price. Except as otherwise provided in this solicitation, contractor's price shall be fixed for the duration of this contract, including option terms. This clause does not prohibit contractor from offering lower pricing after award. [07-7A040-1]

# **NO INDEMNITY OR DEFENSE (FEB 2015)**

Any term or condition is void to the extent it requires the State to indemnify, defend, or pay attorney's fees to anyone for any reason. [07-7A045-2]

#### **NOTICE (JAN 2006)**

(A) After award, any notices shall be in writing and shall be deemed duly given (1) upon actual delivery, if delivery is by hand, (2) upon receipt by the transmitting party of automated confirmation or answer back from the recipient's device if delivery is by telex, telegram, facsimile, or electronic mail, or (3) upon deposit into the United States mail, if postage is prepaid, a return receipt is requested, and either registered or certified mail is used. (B) Notice to contractor shall be to the address identified as the Notice Address on Page Two. Notice to the state shall be to the Procurement Officer's address on the Cover Page. Either party may designate a different address for notice by giving notice in accordance with this paragraph.

# **OPEN TRADE (JUN 2015)**

During the contract term, including any renewals or extensions, Contractor will not engage in the boycott of a person or an entity based in or doing business with a jurisdiction with whom South Carolina can enjoy open trade, as defined in SC Code Section 11-35-5300. [07-7A053-1]

# **PAYMENT and INTEREST (FEB 2015)**

(a) The State shall pay the Contractor, after the submission of proper invoices or vouchers, the prices stipulated in this contract for supplies delivered and accepted or services rendered and accepted, less any deductions provided in this contract. Unless otherwise specified herein, including the purchase order, payment shall not be made on partial deliveries accepted by the Government. (b) Unless otherwise provided herein, including the purchase order, payment will be made by check mailed to the payment address on "Page Two." (c) Notwithstanding any other provision, payment shall be made in accordance with S.C. Code Section 11-35-45, or Chapter 6 of Title 29 (real property improvements) when applicable, which provides the Contractor's exclusive means of recovering any type of interest from the Owner. Contractor waives imposition of an interest penalty unless the invoice submitted specifies that the late penalty is applicable. Except as set forth in this paragraph, the State shall not be liable for the payment of interest on any debt or claim arising out of or related to this contract for any reason. (d) Amounts due to the State shall bear interest at the rate of interest established by the South Carolina Comptroller General pursuant to Section 11-35-45 ("an amount not to exceed fifteen percent each year"), as amended, unless otherwise required by Section 29-6-30. (e) Any other basis for interest, including but not limited to general (pre- and post-judgment) or specific interest statutes, including S.C. Code Ann. Section 34-31-20, are expressly waived by both parties. If a court, despite this agreement and waiver, requires that interest be paid on any debt by either party other than as provided by items (c) and (d) above, the parties further agree that the applicable interest rate for any given calendar year shall be the lowest prime rate as listed in the first edition of the Wall Street Journal published for each year, applied as simple interest without compounding. (f) The State shall have all of its common law, equitable and statutory rights of set-off. [07-7A055-3]

# **PUBLICITY (JAN 2006)**

Contractor shall not publish any comments or quotes by State employees, or include the State in either news releases or a published list of customers, without the prior written approval of the Procurement Officer. [07-7A060-1]

# **PURCHASE ORDERS (JAN 2006)**

Contractor shall not perform any work prior to the receipt of a purchase order from the using governmental unit. The using governmental unit shall order any supplies or services to be furnished under this contract by issuing a purchase order. Purchase orders may be used to elect any options available under this contract, e.g., quantity, item, delivery date, payment method, but are subject to all terms and conditions of this contract. Purchase orders may be electronic. No particular form is required. An order placed pursuant to the purchasing card provision qualifies as a purchase order. [07-7A065-1]

# **SURVIVAL OF OBLIGATIONS (JAN 2006)**

The Parties' rights and obligations which, by their nature, would continue beyond the termination, cancellation, rejection, or expiration of this contract shall survive such termination, cancellation, rejection, or expiration, including, but not limited to, the rights and obligations created by the following clauses: Indemnification - Third Party Claims, Intellectual Property Indemnification, and any provisions regarding warranty or audit. [07-7A075-1]

# **TAXES (JAN 2006)**

Any tax the contractor may be required to collect or pay upon the sale, use or delivery of the products shall be paid by the State, and such sums shall be due and payable to the contractor upon acceptance. Any personal property taxes levied after delivery shall be paid by the State. It shall be solely the State's obligation, after payment to contractor, to challenge the applicability of any tax by negotiation with, or action against, the taxing authority. Contractor agrees to refund any tax collected, which is subsequently determined not to be proper and for which a refund has been paid to contractor by the taxing

authority. In the event that the contractor fails to pay, or delays in paying, to any taxing authorities, sums paid by the State to contractor, contractor shall be liable to the State for any loss (such as the assessment of additional interest) caused by virtue of this failure or delay. Taxes based on Contractor's net income or assets shall be the sole responsibility of the contractor. [07-7A080-1]

# **TERMINATION DUE TO UNAVAILABILITY OF FUNDS (JAN 2006)**

Payment and performance obligations for succeeding fiscal periods shall be subject to the availability and appropriation of funds therefor. When funds are not appropriated or otherwise made available to support continuation of performance in a subsequent fiscal period, the contract shall be canceled. In the event of a cancellation pursuant to this paragraph, contractor will be reimbursed the resulting unamortized, reasonably incurred, nonrecurring costs. Contractor will not be reimbursed any costs amortized beyond the initial contract term. [07-7A085-1]

#### **THIRD PARTY BENEFICIARY (JAN 2006)**

This Contract is made solely and specifically among and for the benefit of the parties hereto, and their respective successors and assigns, and no other person will have any rights, interest, or claims hereunder or be entitled to any benefits under or on account of this Contract as a third party beneficiary or otherwise. [07-7A090-1]

# WAIVER (JAN 2006)

The State does not waive any prior or subsequent breach of the terms of the Contract by making payments on the Contract, by failing to terminate the Contract for lack of performance, or by failing to strictly or promptly insist upon any term of the Contract. Only the Procurement Officer has actual authority to waive any of the State's rights under this Contract. Any waiver must be in writing. [07-7A095-1]

# VII. TERMS AND CONDITIONS -- B. SPECIAL

#### **CHANGES (JAN 2006)**

- (1) Contract Modification. By a written order, at any time, and without notice to any surety, the Procurement Officer may, subject to all appropriate adjustments, make changes within the general scope of this contract in any one or more of the following:
- (a) drawings, designs, or specifications, if the supplies to be furnished are to be specially manufactured for the [State] in accordance therewith:
- (b) method of shipment or packing;
- (c) place of delivery;
- (d) description of services to be performed;
- (e) time of performance (i.e., hours of the day, days of the week, etc.); or,
- (f) place of performance of the services. Subparagraphs (a) to (c) apply only if supplies are furnished under this contract. Subparagraphs (d) to (f) apply only if services are performed under this contract.
- (2) Adjustments of Price or Time for Performance. If any such change increases or decreases the contractor's cost of, or the time required for, performance of any part of the work under this contract, whether or not changed by the order, an adjustment shall be made in the contract price, the delivery schedule, or both, and the contract modified in writing accordingly. Any adjustment in contract price made pursuant to this clause shall be determined in accordance with the Price Adjustment Clause of this contract. Failure of the parties to agree to an adjustment shall not excuse the contractor from proceeding with the contract as changed, provided that the State promptly and duly make such provisional adjustments in payment or time for performance as may be reasonable. By proceeding with the work, the contractor shall not be deemed to have prejudiced any claim for additional compensation, or an extension of time for completion.
- (3) Time Period for Claim. Within 30 days after receipt of a written contract modification under Paragraph (1) of this clause, unless such period is extended by the Procurement Officer in writing, the contractor shall file notice of intent to assert a claim for an adjustment. Later notification shall not bar the contractor's claim unless the State is prejudiced by the delay in notification.
- (4) Claim Barred After Final Payment. No claim by the contractor for an adjustment hereunder shall be allowed if notice is not given prior to final payment under this contract.

  [07-7B025-1]

#### **CISG (JAN 2006)**

The parties expressly agree that the UN Convention on the International Sale of Goods shall not apply to this agreement. [07-7B030-1]

#### **COMPLIANCE WITH 2 CFR 200.216**

In accordance with 2 CFR 200.216, Contractors, in the performance of this Contract, are prohibited from procuring or obtaining telecommunication or video surveillance equipment, services, or systems produced by:

- Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliate of such entities).
- Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliate of such entities).

#### **DEFAULT (JAN 2006)**

- (a) (1) The State may, subject to paragraphs (c) and (d) of this clause, by written notice of default to the Contractor, terminate this contract in whole or in part if the Contractor fails to:
- (i) Deliver the supplies or to perform the services within the time specified in this contract or any extension;
- (ii) Make progress, so as to endanger performance of this contract (but see paragraph (a)(2) of this clause); or

- (iii) Perform any of the other material provisions of this contract (but see paragraph (a)(2) of this clause).
- (2) The State's right to terminate this contract under subdivisions (a)(1)(ii) and (1)(iii) of this clause, may be exercised if the Contractor does not cure such failure within 10 days (or more if authorized in writing by the Procurement Officer) after receipt of the notice from the Procurement Officer specifying the failure.
- (b) If the State terminates this contract in whole or in part, it may acquire, under the terms and in the manner the Procurement Officer considers appropriate, supplies or services similar to those terminated, and the Contractor will be liable to the State for any excess costs for those supplies or services. However, the Contractor shall continue the work not terminated.
- (c) Except for defaults of subcontractors at any tier, the Contractor shall not be liable for any excess costs if the failure to perform the contract arises from causes beyond the control and without the fault or negligence of the Contractor. Examples of such causes include (1) acts of God or of the public enemy, (2) acts of the State in either its sovereign or contractual capacity, (3) fires, (4) floods, (5) epidemics, (6) quarantine restrictions, (7) strikes, (8) freight embargoes, and (9) unusually severe weather. In each instance the failure to perform must be beyond the control and without the fault or negligence of the Contractor.
- (d) If the failure to perform is caused by the default of a subcontractor at any tier, and if the cause of the default is beyond the control of both the Contractor and subcontractor, and without the fault or negligence of either, the Contractor shall not be liable for any excess costs for failure to perform, unless the subcontracted supplies or services were obtainable from other sources in sufficient time for the Contractor to meet the required delivery schedule.
- (e) If this contract is terminated for default, the State may require the Contractor to transfer title and deliver to the State, as directed by the Procurement Officer, any (1) completed supplies, and (2) partially completed supplies and materials, parts, tools, dies, jigs, fixtures, plans, drawings, information, and contract rights (collectively referred to as "manufacturing materials" in this clause) that the Contractor has specifically produced or acquired for the terminated portion of this contract. Upon direction of the Procurement Officer, the Contractor shall also protect and preserve property in its possession in which the State has an interest.
- (f) The State shall pay contract price for completed supplies delivered and accepted. The Contractor and Procurement Officer shall agree on the amount of payment for manufacturing materials delivered and accepted and for the protection and preservation of the property; if the parties fail to agree, the Procurement Officer shall set an amount subject to the Contractor's rights under the Disputes clause. Failure to agree will be a dispute under the Disputes clause. The State may withhold from these amounts any sum the Procurement Officer determines to be necessary to protect the State against loss because of outstanding liens or claims of former lien holders.
- (g) If, after termination, it is determined that the Contractor was not in default, or that the default was excusable, the rights and obligations of the parties shall, if the contract contains a clause providing for termination for convenience of the State, be the same as if the termination had been issued for the convenience of the State. If, in the foregoing circumstances, this contract does not contain a clause providing for termination for convenience of the State, the contract shall be adjusted to compensate for such termination and the contract modified accordingly subject to the contractor's rights under the Disputes clause.
- (h) The rights and remedies of the State in this clause are in addition to any other rights and remedies provided by law or under this contract.

[07-7B075-1]

#### **ESTIMATED QUANTITY - UNKNOWN (JAN 2006)**

The total quantity of purchases of any individual item on the contract is not known. The State does not guarantee that the State will buy any specified item or total amount. The omission of an estimated purchase quantity does not indicate a lack of need but rather a lack of historical information. [07-7B095-1]

#### PRICE ADJUSTMENTS (JAN 2006)

(1) Method of Adjustment. Any adjustment in the contract price made pursuant to a clause in this contract shall be consistent

with this Contract and shall be arrived at through whichever one of the following ways is the most valid approximation of the actual cost to the Contractor (including profit, if otherwise allowed):

- (a) by agreement on a fixed price adjustment before commencement of the pertinent performance or as soon thereafter as practicable;
- (b) by unit prices specified in the Contract or subsequently agreed upon;
- (c) by the costs attributable to the event or situation covered by the relevant clause, including profit if otherwise allowed, all as specified in the Contract; or subsequently agreed upon;
- (d) in such other manner as the parties may mutually agree; or,
- (e) in the absence of agreement by the parties, through a unilateral initial written determination by the Procurement Officer of the costs attributable to the event or situation covered by the clause, including profit if otherwise allowed, all as computed by the Procurement Officer in accordance with generally accepted accounting principles, subject to the provisions of Title 11, Chapter 35, Article 17 of the S.C. Code of Laws.
- (2) Submission of Price or Cost Data. Upon request of the Procurement Officer, the contractor shall provide reasonably available factual information to substantiate that the price or cost offered, for any price adjustments is reasonable, consistent with the provisions of Section 11-35-1830.

  [07-7B160-1]

# PRICE ADJUSTMENT - LIMITED -- AFTER INITIAL TERM ONLY (JAN 2006)

Upon approval of the Procurement Officer, prices may be adjusted for any renewal term. Prices shall not be increased during the initial term. Any request for a price increase must be received by the Procurement Officer at least ninety (90) days prior to the expiration of the applicable term and must be accompanied by sufficient documentation to justify the increase. If approved, a price increase becomes effective starting with the term beginning after approval. A price increase must be executed as a change order. Contractor may terminate this contract at the end of the then current term if a price increase request is denied. Notice of termination pursuant to this paragraph must be received by the Procurement Officer no later than fifteen (15) days after the Procurement Officer sends contractor notice rejecting the requested price increase. [07-7B165-1]

## PRICE ADJUSTMENTS -- LIMITED BY PPI (JAN 2006)

Upon request and adequate justification, the Procurement Officer may grant a price increase up to, but not to exceed, the unadjusted percent change for the most recent 12 months for which data is available, that is not subject to revision, in the Producer Price Indexes (PPI) for the applicable commodity, as determined by the Procurement Officer. The Bureau of Labor and Statistics publishes this information on the web at <a href="https://www.bls.gov">www.bls.gov</a> (.) [07-7B180-1]

## PRICING DATA -- AUDIT -- INSPECTION (JAN 2006)

[Clause Included Pursuant to Section 11-35-1830, - 2210, & -2220] (a) Cost or Pricing Data. Upon Procurement Officer's request, you shall submit cost or pricing data, as defined by 48 C.F.R. Section 2.101 (2004), prior to either (1) any award to contractor pursuant to 11-35-1530 or 11-35-1560, if the total contract price exceeds \$500,000, or (2) execution of a change order or contract modification with contractor which exceeds \$100,000. Your price, including profit or fee, shall be adjusted to exclude any significant sums by which the state finds that such price was increased because you furnished cost or pricing data that was inaccurate, incomplete, or not current as of the date agreed upon between parties. (b) Records Retention. You shall maintain your records for three years from the date of final payment, or longer if requested by the chief Procurement Officer. The state may audit your records at reasonable times and places. As used in this subparagraph (b), the term "records" means any books or records that relate to cost or pricing data submitted pursuant to this clause. In addition to the obligation stated in this subparagraph (b), you shall retain all records and allow any audits provided for by 11-35-2220(2). (c) Inspection. At reasonable times, the state may inspect any part of your place of business which is related to performance of the work. (d) Instructions Certification. When you submit data pursuant to subparagraph (a), you shall (1) do so in accordance with the instructions appearing in Table 15-2 of 48 C.F.R. Section 15.408 (2004) (adapted as necessary for the state context), and (2) submit a Certificate of Current Cost or Pricing Data, as prescribed by 48 CFR Section 15.406-2(a) (adapted as necessary for the state context). (e) Subcontracts. You shall include the above text of this clause in all of your subcontracts. (f) Nothing in this clause limits any other rights of the state. [07-7B185-1]

# SHIPPING / RISK OF LOSS (JAN 2006)

F.O.B. Destination. Destination is the shipping dock of the Using Governmental Units' designated receiving site, or other location, as specified herein. (See Delivery clause) [07-7B220-1]

#### SUBSTITUTIONS PROHIBITED - END PRODUCT PREFERENCES (SEP 2009)

If you receive the award as a result of the South Carolina end product or United States end product preference, you may not substitute a nonqualifying end product for a qualified end product. If you violate this provision, the State may terminate your contract for cause and you may be debarred. In addition, you shall pay to the State an amount equal to twice the difference between the price paid by the State and your evaluated price for the item for which you delivered a substitute. [11-35-1534(B)(4)] [07-7B236-1]

## TERM OF CONTRACT -- EFFECTIVE DATE / INITIAL CONTRACT PERIOD (JAN 2006)

The effective date of this contract is the first day of the Maximum Contract Period as specified on the final statement of award. The initial term of this agreement is 1 years, 0 months, 0 days from the effective date. Regardless, this contract expires no later than the last date stated on the final statement of award. [07-7B240-1]

# **TERM OF CONTRACT -- OPTION TO RENEW (MODIFIED**

At the end of the initial term, and at the end of each renewal term, this contract shall automatically renew for a period of 1 year, unless contractor receives notice that the state elects not to renew the contract at least thirty (30) days prior to the date of renewal. Regardless, this contract expires no later than the last date stated on the final statement of award.

#### **TERM OF CONTRACT -- TERMINATION BY CONTRACTOR (JAN 2006)**

Contractor may terminate this contract at the end of the initial term, or any renewal term, by providing the Procurement Officer notice of its election to terminate under this clause at least 120 days prior to the expiration of the then current term. [07-7B250-1]

## **TERMINATION FOR CONVENIENCE (JAN 2006)**

- (1) Termination. The Procurement Officer may terminate this contract in whole or in part, for the convenience of the State. The Procurement Officer shall give written notice of the termination to the contractor specifying the part of the contract terminated and when termination becomes effective.
- (2) Contractor's Obligations. The contractor shall incur no further obligations in connection with the terminated work and on the date set in the notice of termination the contractor will stop work to the extent specified. The contractor shall also terminate outstanding orders and subcontracts as they relate to the terminated work. The contractor shall settle the liabilities and claims arising out of the termination of subcontracts and orders connected with the terminated work. The Procurement Officer may direct the contractor to assign the contractor's right, title, and interest under terminated orders or subcontracts to the State. The contractor must still complete the work not terminated by the notice of termination and may incur obligations as are necessary to do so.
- (3) Right to Supplies. The Procurement Officer may require the contractor to transfer title and deliver to the State in the manner and to the extent directed by the Procurement Officer: (a) any completed supplies; and (b) such partially completed supplies and materials, parts, tools, dies, jigs, fixtures, plans, drawings, information, and contract rights (hereinafter called "manufacturing material") as the contractor has specifically produced or specially acquired for the performance of the terminated part of this contract. The contractor shall, upon direction of the Procurement Officer, protect and preserve property in the possession of the contractor in which the State has an interest. If the Procurement Officer does not exercise this right, the contractor shall use best efforts to sell such supplies and manufacturing materials in a accordance with the standards of Uniform Commercial Code Section 2-706. Utilization of this Section in no way implies that the State has breached the contract by exercise of the Termination for Convenience Clause.
- (4) Compensation. (a) The contractor shall submit a termination claim specifying the amounts due because of the termination for convenience together with cost or pricing data required by Section 11-35-1830 bearing on such claim. If the contractor fails to file a termination claim within one year from the effective date of termination, the Procurement Officer may pay the contractor, if at all, an amount set in accordance with Subparagraph (c) of this Paragraph.
- (b) The Procurement Officer and the contractor may agree to a settlement and that the settlement does not exceed the total contract price plus settlement costs reduced by payments previously made by the State, the proceeds of any sales of supplies and manufacturing materials under Paragraph (3) of this clause, and the contract price of the work not terminated;
- (c) Absent complete agreement under Subparagraph (b) of this Paragraph, the Procurement Officer shall pay the contractor the following amounts, provided payments agreed to under Subparagraph (b) shall not duplicate payments under this

#### Subparagraph:

- (i) contract prices for supplies or services accepted under the contract;
- (ii) costs reasonably incurred in performing the terminated portion of the work less amounts paid or to be paid for accepted supplies or services;
- (iii) reasonable costs of settling and paying claims arising out of the termination of subcontracts or orders pursuant to Paragraph (2) of this clause. These costs must not include costs paid in accordance with Subparagraph (c)(ii) of this paragraph; (iv) any other reasonable costs that have resulted from the termination. The total sum to be paid the contractor under this Subparagraph shall not exceed the total contract price plus the reasonable settlement costs of the contractor reduced by the amount of payments otherwise made, the proceeds of any sales of supplies and manufacturing materials under Subparagraph (b) of this Paragraph, and the contract price of work not terminated.
- (d) Contractor must demonstrate any costs claimed, agreed to, or established under Subparagraphs (b) and (c) of this Paragraph using its standard record keeping system, provided such system is consistent with any applicable Generally Accepted Accounting Principles.
- (5) Contractor's failure to include an appropriate termination for convenience clause in any subcontract shall not (i) affect the State's right to require the termination of a subcontract, or (ii) increase the obligation of the State beyond what it would have been if the subcontract had contained an appropriate clause.

  [07-7B265-1]

#### WARRANTY - SPECIAL

All aluminum composite materials shall have sufficient strength and durability to maintain their effective shape and alignment without delamination of any layer throughout its minimum outdoor rated life. The manufacturer shall provide a warranty against defects, workmanship, and failures for a minimum of 12 years of outdoor life to coincide with the expected effective life of the applied retroreflective sheeting.

# VIII. BIDDING SCHEDULE / PRICE-BUSINESS PROPOSAL

# **BIDDING SCHEDULE (NOV 2007)**

Line Number	ine Number Quantity Un		Unit Price	Extended Price			
<b>0001</b> 78,250		Square foot					
Product Catg.: 80109 - Blanks: Signs Metal							

**Item Description:** ACM to Size w/Corner Radii & Holes

**Tendering Text:** Please enter your best price per square foot (FT2) as the Unit Price. The Extended Price will be the Unit Price multiplied by the Quantity. Quantities are estimates only. Please refer to Attachment C for an estimated quantity breakdown of metal sign blank sizes: "ACM to Size w/Corner Radii and Holes."

Question	Mandatory / Optional	Multiple Responses Accepted?	Response
SC End-Product Pref. Section 11-35-1524 (B)(2). Select SC End Product Preference if product is made, manufactured or grown in SC. Select No, if not claiming a preference.	Mandatory	No	Yes No
Are you requesting the SC Resident Vendor Preference? See the SC Procurement Code, Section 11-35- 1524(C)(1)(I)&(II) and Section IIB of this solicitation for more information. For a FAQ on these preferences, please see www.procurement.sc/preferences	Mandatory	No	Yes No
US End-Product Pref. Section 11-35-1524, (B)(1). Select US End Product if product is made, manufactured or grown in the US. Select No, if not claiming a preference.	Mandatory	No	Yes No

Line Number	Quantity	Unit of Measure	Unit Price	Extended Price		
0002	41,657	Square foot				

**Product Catg.:** 80109 - Blanks: Signs Metal

**Item Description:** ACM to Size

**Tendering Text:** Please enter your best price per square foot (FT2) as the Unit Price. The Extended Price will be the Unit Price multiplied by the Quantity. Quantities are estimates only. Please refer to Attachment C for an estimated quantity breakdown of metal sign blank sizes: "ACM to Size."

Question	Mandatory / Optional	Multiple Responses Accepted?	Response
SC End-Product Pref. Section 11-35-1524 (B)(2). Select SC End Product Preference if product is made, manufactured or grown in SC. Select No, if not claiming a preference.	Mandatory	No	Yes No
Are you requesting the SC Resident Vendor Preference? See the SC Procurement Code, Section 11-35- 1524(C)(1)(I)&(II) and Section IIB of this solicitation for more information. For a FAQ on these preferences, please see www.procurement.sc/preferences	Mandatory	No	Yes No
US End-Product Pref. Section 11-35-1524, (B)(1). Select US End Product if product is made, manufactured or grown in the US. Select No, if not claiming a preference.	Mandatory	No	Yes No

# IX. ATTACHMENTS TO SOLICITATION

ATTACHMENT A: IMPORTANT TAX NOTICE - NONRESIDENTS ONLY

ATTACHMENT B: OFFEROR'S CHECKLIST

ATTACHMENT C: ACM SIZES AND ANTICIPATED QUANTITIES

#### ATTACHMENT A

#### IMPORTANT TAX NOTICE - NONRESIDENTS ONLY

Withholding Requirements for Payments to Nonresidents: Section 12-8-550 of the South Carolina Code of Laws requires persons hiring or contracting with a nonresident conducting a business or performing personal services of a temporary nature within South Carolina to withhold 2% of each payment made to the nonresident. The withholding requirement does not apply to (1) payments on purchase orders for tangible personal property when the payments are not accompanied by services to be performed in South Carolina, (2) nonresidents who are not conducting business in South Carolina, (3) nonresidents for contracts that do not exceed \$10,000 in a calendar year, or (4) payments to a nonresident who (a) registers with either the S.C. Department of Revenue or the S.C. Secretary of State and (b) submits a Nonresident Taxpayer Registration Affidavit - Income Tax Withholding, Form I-312 to the person letting the contract.

The withholding requirement applies to every governmental entity that uses a contract ("Using Entity"). Nonresidents should submit a separate copy of the Nonresident Taxpayer Registration Affidavit - Income Tax Withholding, Form I-312 to every Using Entity that makes payment to the nonresident pursuant to this solicitation. Once submitted, an affidavit is valid for all contracts between the nonresident and the Using Entity, unless the Using Entity receives notice from the Department of Revenue that the exemption from withholding has been revoked.

Section 12-8-540 requires persons making payment to a nonresident taxpayer of rentals or royalties at a rate of \$1,200.00 or more a year for the use of or for the privilege of using property in South Carolina to withhold 7% of the total of each payment made to a nonresident taxpayer who is not a corporation and 5% if the payment is made to a corporation. Contact the Department of Revenue for any applicable exceptions.

For information about other withholding requirements (e.g., employee withholding), contact the Withholding Section at the South Carolina Department of Revenue at 803-898-5383 or visit the Department's website at: <a href="https://dor.sc.gov">https://dor.sc.gov</a>

This notice is for informational purposes only. This agency does not administer and has no authority over tax issues. All registration questions should be directed to the License and Registration Section at 803-898-5872 or to the South Carolina Department of Revenue, Registration Unit, Columbia, S.C. 29214-0140. All withholding questions should be directed to the Withholding Section at 803-896-1420.

PLEASE SEE THE "NONRESIDENT TAXPAYER REGISTRATION AFFIDAVIT INCOME TAX WITHHOLDING" FORM (FORM NUMBER I-312) LOCATED AT: <a href="https://dor.sc.gov">https://dor.sc.gov</a> [09-9005-4]

#### ATTACHMENT B

# OFFEROR'S CHECKLIST AVOID COMMON BID/PROPOSAL MISTAKES

Review this checklist prior to submitting your bid/proposal. If you fail to follow this checklist, you risk having your bid/proposal rejected.

- DO NOT INCLUDE ANY OF YOUR STANDARD CONTRACT FORMS!
- UNLESS EXPRESSLY REQUIRED, DO NOT INCLUDE ANY ADDITIONAL BOILERPLATE CONTRACT CLAUSES.
- REREAD YOUR ENTIRE BID/PROPOSAL TO MAKE SURE YOUR BID/PROPOSAL DOES NOT TAKE EXCEPTION TO ANY OF THE STATE'S MANDATORY REQUIREMENTS.
- MAKE SURE YOU HAVE PROPERLY MARKED ALL PROTECTED, CONFIDENTIAL, OR TRADE SECRET INFORMATION IN ACCORDANCE WITH THE INSTRUCTIONS ENTITLED: SUBMITTING CONFIDENTIAL INFORMATION. DO NOT MARK YOUR ENTIRE BID/PROPOSAL AS CONFIDENTIAL, TRADE SECRET, OR PROTECTED! DO NOT INCLUDE A LEGEND ON THE COVER STATING THAT YOUR ENTIRE RESPONSE IS NOT TO BE RELEASED!
- HAVE YOU PROPERLY ACKNOWLEDGED ALL AMENDMENTS? INSTRUCTIONS REGARDING HOW TO ACKNOWLEDGE AN AMENDMENT SHOULD APPEAR IN ALL AMENDMENTS ISSUED.
- MAKE SURE YOUR BID/PROPOSAL INCLUDES A COPY OF THE SOLICITATION COVER PAGE. MAKE SURE
  THE COVER PAGE IS SIGNED BY A PERSON THAT IS AUTHORIZED TO CONTRACTUALLY BIND YOUR
  BUSINESS. MAKE SURE YOUR BID/PROPOSAL INCLUDES THE NUMBER OF COPIES REQUESTED.
- CHECK TO ENSURE YOUR BID/PROPOSAL INCLUDES EVERYTHING REQUESTED!
- IF YOU HAVE CONCERNS ABOUT THE SOLICITATION, DO NOT RAISE THOSE CONCERNS IN YOUR RESPONSE! AFTER OPENING, IT IS TOO LATE! IF THIS SOLICITATION INCLUDES A PRE-BID/PROPOSAL CONFERENCE OR A QUESTION & ANSWER PERIOD, RAISE YOUR QUESTIONS AS A PART OF THAT PROCESS! PLEASE SEE INSTRUCTIONS UNDER THE HEADING "SUBMISSION OF QUESTIONS" AND ANY PROVISIONS REGARDING PREBID/PROPOSAL CONFERENCES.

This checklist is included only as a reminder to help offerors avoid common mistakes. Responsiveness will be evaluated against the solicitation, **not** against this checklist. You do not need to return this checklist with your response.

# ATTACHMENT C

# ACM SIZES AND ANTICIPATED QUANTITIES

Item No.	Item Description	Planned Total (SF)
00001	ACM to size w/ corner radii and holes	78,250.00
00002	ACM to size	41,656.25

Anticipated Qty	Size (in x in)	Description	Square Footage Planned			
2500	48x48	ACM to size w/ corner radii and holes	16.00	40,000.00		
500	48x30	10.00 5,000.00				
500	60x30	ACM to size w/ corner radii and holes	12.50	6,250.00		
600	600 24x30 ACM to size w/ corner radii and holes		5.00	3,000.00		
2000	48x36	ACM to size w/ corner radii and holes	12.00	24,000.00		
450	450       78x15       ACM to size         600       120x60       ACM to size		8.125	3,656.25		
600			50.00	30,000.00		
250	96x48	ACM to size	32.00	8,000.00		



# **State of South Carolina**

Invitation For Bid Amendment #1 Questions and Answers Solicitation:
Date Issued:
Procurement Officer:
Phone:
E-Mail Address:
Mailing Address:

5400020660 01/08/2021 JEFFERY C. SCHWALK (803) 737-1018 SchwalkJC@scdot.org SCDOT Procurement Office PO Box 191 Columbia SC 29202-0191

DESCRIPTION: ALUMINUM COMPOSITE SIGN BLANKS

USING GOVERNMENTAL UNIT: SC Department of Transportation

SUBMIT YOUR OFFER ON-LINE AT THE FOLLOWING URL: http://www.procurement.sc.gov							
SUBMIT OFFER BY (Opening Date/Time):01/25/2021 14:30:00 (See "Deadline For Submission Of Offer" provision)							
QUESTIONS MUST BE RECEIVED BY: 01/05/2021 10:00:00 CLOSED (See "Questions From Offerors" provision)							
NUMBER OF COPIES TO BE SUBMITTED: ONE							
CONFERENCE TYPE: <b>Not Applicable</b> DATE & TIME:		LOCATION: Not Applicable					
(As appropriate, see "Conferences - Pre-Bid/Proposal" & "Site Visit" provisions)							
AWARD & Award will be posted on <b>02/16/2021</b> The notices will be posted at the following we		s solicitation, any amendments, and any related http://www.procurement.sc.gov					
	You must submit a signed copy of this form with Your Offer. By signing, You agree to be bound by the terms of the Solicitation. You agree to hold Your Offer open for a minimum of thirty (30) calendar days after the Opening Date. (See "Signing Your Offer" provision.)						
NAME OF OFFEROR	the entity ide a single and a a division of	ard issued will be issued to, and the contract will be formed with, y identified as the Offeror. The entity named as the offeror must be and distinct legal entity. Do not use the name of a branch office or no of a larger entity if the branch or division is not a separate legal					
(full legal name of business submitting the offer)	1	separate corporation, partnership, sole proprietorship, etc.					
AUTHORIZED SIGNATURE	DATE SIG	GNED					
(Person must be authorized to submit binding offer to contract on behalf of Offeror.)							
TITLE	STATE V	ENDOR NO.					
(business title of person signing above)	(Register to Obtain S.C. Vendor No. at <a href="https://www.procurement.sc.gov">www.procurement.sc.gov</a> )						
PRINTED NAME	STATE OF INCORPORATION						
(printed name of person signing above) (If you are a corporation, identify the state of incorporation.)							
OFFEROR'S TYPE OF ENTITY: (Check one) (See "Signing Your Offer" provision.)							
Sole Proprietorship Partnership Other							

_ Corporate entity (not tax-exempt) ___ Corporation (tax-exempt) ___ Government entity (federal, state, or local)

COVER PAGE - ON-LINE ONLY (MAR. 2015)

# **AMENDMENTS TO SOLICITATION (JAN 2004)**

(a) The Solicitation may be amended at any time prior to opening. All actual and prospective Offerors should monitor the following web site for the issuance of Amendments: www.procurement.sc.gov (b) Offerors shall acknowledge receipt of any amendment to this solicitation (1) by signing and returning the amendment, (2) by identifying the amendment number and date in the space provided for this purpose on Page Two, (3) by letter, or (4) by submitting a bid that indicates in some way that the bidder received the amendment. (c) If this solicitation is amended, then all terms and conditions which are not modified remain unchanged. [02-2A005-1]

# **QUESTIONS FROM OFFERORS - AMENDMENT (JUN 2017)**

THE SOLICITATION IS AMENDED AS PROVIDED HEREIN. INFORMATION OR CHANGES RESULTING FROM QUESTIONS WILL BE SHOWN IN A QUESTION-AND-ANSWER FORMAT. ALL QUESTIONS RECEIVED HAVE BEEN REPRINTED BELOW. THE "STATE'S RESPONSE" SHOULD BE READ WITHOUT REFERENCE TO THE QUESTIONS. THE QUESTIONS ARE INCLUDED SOLELY TO PROVIDE A CROSS-REFERENCE TO THE POTENTIAL OFFEROR THAT SUBMITTED THE QUESTION. QUESTIONS DO NOT FORM A PART OF THE CONTRACT; THE "STATE'S RESPONSE" DOES. ANY RESTATEMENT OF PART OR ALL OF AN EXISTING PROVISION OF THE SOLICITATION IN AN ANSWER DOES NOT MODIFY THE ORIGINAL PROVISION EXCEPT AS FOLLOWS: UNDERLINED TEXT IS ADDED TO THE ORIGINAL PROVISON. STRICKEN TEXT IS DELETED.

## **QUESTION #1:**

The Solicitation Document states: "The laminate material must be available in a 3mm thickness with a minimum aluminum thicknesses of 0.020". The thickness tolerance of the laminated sheet shall be +/-0.004 on an inch."

- o Is the aluminum thickness spec for each side or a combined thickness?
  - 0.020" = .508mm which is thick aluminum for Aluminum Composite Signs Blanks so I wanted to ensure we understand exactly what you're looking for.

## **SCDOT RESPONSE:**

The minimum aluminum thickness of EACH SIDE is 0.020"

## **QUESTION #2:**

I did not see a spec regarding alloy of the aluminum skin. Please advise.

#### **SCDOT RESPONSE:**

There is no specified aluminum alloy composition. Documented evidence that the material is an approved substrate by the major retroreflective sheeting manufacturers (3M, Avery Dennison, and Nippon Carbide) must be provided, as per Section IV. Information for Offerors to Submit; Required Information Regarding Materials.

#### **QUESTION #3:**

When you place an order, is there a minimum order placed?

#### **SCDOT RESPONSE:**

Orders will be limited to a minimum of 1500 sq. ft.

## **QUESTION #4:**

Do you have bid tabulations available for any previous Aluminum Composite Sign Blank bids?

#### **SCDOT RESPONSE:**

There is not a bid tabulation available for any previous equivalent solicitation.

## **QUESTION #5:**

In order to figure a freight rate with out (sic) building in the highest possible price, could you provide a minimum amount or clarify it will all be LTL freight. Example 320 sq ft UPS will cost more than 1600 sq ft on a commercial LTL carrier per foot.

#### **SCDOT RESPONSE:**

Please see the response to Question #3, above.

# **QUESTION #6:**

Standard acceptance as an equal and preferred by the sheeting companies would be one side painted and one side bare aluminum for adhesive purposes, will you accept this as an alternate?

## **SCDOT RESPONSE:**

Yes, that would be acceptable.

## **QUESTION #7:**

Would Tariff, duties and or currencies fluctuation be permissible against the annual increase clauses?

#### SCDOT RESPONSE:

Adjustments to pricing guidelines are covered in Section VII. Terms and Conditions – B. Special. As per the solicitation, adjustments are only allowable after the initial term. Upon request and adequate justification, the Procurement Officer may grant a price increase up to, but not to exceed, the unadjusted percent change for the most recent 12 months for which data is available, that is not subject to revision, in the Producer Price Indexes (PPI) for the applicable commodity, as determined by the Procurement Officer. The Bureau of Labor and Statistics publishes this information on the web at <a href="www.bls.gov">www.bls.gov</a>. This increase is allowable at the renewal of a term.

If fluctuation of currencies, duties, and tariffs cause a hardship to the contractor, then the contractor may determine to terminate the contract as per Section VII. Terms and Conditions – B. Special; Term of Contract – Termination by Contractor (Jan 2006), which allows the contractor terminate under that clause by providing notice of at least 120 days prior to the expiration of the then current term.

All other terms, conditions, bidding instructions, and specifications remain unchanged. If there are any questions or if any confusion or uncertainty arises as a result of this amendment, it is the sole responsibility of the offeror to contact the procurement officer for clarification. Contact information can be found in the top right-hand corner of the cover page of this amendment. Reference the "duty to inquire" clause in the original invitation for bid.

	Aluminum Compos	it Sign E	Blanks	Apparent Low Bidder					
	RFx Number		5400020660						
				BIG GREEN SIGN					
				COMPANY LLC THE		SHORE TO DOOR LLC		KORMAN SIGNS INC	
				5500073236		5500073226		5500073253	
	Header Data								
	Status			Submitted		Submitted		Submitted	
	Version Number	2		2		2		2	
	Net value			187,054.92		195,448.41		423,333.80	LISD
	Currency			USD	030	USD	USD	USD	030
	currency			Yes. I have read and		Yes. I have read and		Yes. I have read and	
	1 The Cubesitter be		and understands the		a n d		a n d		ام م
				understand the terms	and	understand the terms	and	understand the terms	and
	terms and condition	ns or tn	is solicitation.	conditions.		conditions.		conditions.	
	2. The offer is in acc							Yes, I am in accordance	
	and conditions of the	his solic	itation.	the terms and condition	ns.	the terms and condition	ns.	the terms and conditio	ns.
	The bidder has read	d and ur	nderstands all						
	Amendments.			Yes		Yes		Yes	
1	ACM to Size w/Cori	ner Rad	ii & Holes						
1	Net price	1	FT2	1.56	USD	1.63	USD	3.6	USD
1	Unit of Measureme	ent		FT2		FT2		FT2	
1	Price Unit			1		1		1	
	Product ID								
1	Quantity	78250	FT2	78,250	FT2	78,250	FT2	78,250	FT2
	Net value	, 0200		122,070.00		127,547.50		281,700.00	
	Acceptance Status			222,070.00	002	127,517100	002	201), 00.00	002
	Are you requesting	the SC	Pacidant Vandor						
	Preference? See the			No		No		No	
			on 11-35-1524 (B)(2).	NO		NO		NO	
				No		No		No	
1			erence if product is	No		No		No	
	(B)(1). Select US En								
		ed or gr	own in the US. Select	Yes		Yes		Yes	
	ACM to Size								
	Net price		FT2		USD		USD		USD
	Unit of Measureme	ent		FT2		FT2		FT2	
	Price Unit			1		1		1	
	Product ID								
	Quantity	41657	FT2	41,657		41,657		41,657	
	Net value			64,984.92	USD	67,900.91	USD	141,633.80	USD
2	Acceptance Status	.1							
	Are you requesting								
2	Preference? See the			No		No		No	
	Select SC End Product Preference if product is								
2			own in SC. Select No,	No		No		No	
	(B)(1). Select US En	d Produ	ict if product is						
2	made, manufacture	ed or gr	own in the US. Select	Yes		Yes		Yes	

Chies Doode: 352 598-5308 cut

5400020660: Aluminum Composite Sign Blanks

Review notes

02/02/2021

Spoke with Deb Vandermolen from SCDOT Sign Shop to verify if there was any bidder history, or past orders since there was a large variance in the bid submitted.

She indicated that the BoneLight bid was from the manufacturer, which would account for disparity, since they would not be using a third party distributor. The sign shop has used The Big Green Sign , Company to fulfill small purchase requirements in the past, and the product met all specs. Either of the bids containing Bonelight material would be acceptable in her view.

02/02/2021

Cruz Wheeler: Director of Maintenance Office would like to review the material on the approved substrate verifications. He asked for additional details from low bidders. Confirmed past use of Bonelight material. There were no issues with it, and performed as expected, but given this will be a sizable order over the term of contract, he wanted to make sure there were no issues with sheeting manufactures. I agreed to provide materials and to request additional documentation. Veryly 3m materials/regrest add's from

02/04/2021

Spoke with Chris Goode from Big Green Sign. He verified Avery would provide additional substrate results. 3M results already provided with bid. He anticipates this will be back on 02/12.

02/16- spoke with Chris Goode: Testing results should be back in the next day.

2/17 received V

02/19/2021 Provided materials to Cruz.

02/19/2021: verification from Director of Maintenance office received that material acceptable and that material provided would suffice. (email)

Chris Grode / UP Sales.

Big Green Sign is a direct distributor for

Briefist - I owned by pane parent company

They have also pyriete aluminim plots and

Other proteines. Fabrication is in Genero.

Other proteines. Fabrication is in Genero.

 From:
 Charles Clendenen

 To:
 Schwalk, Jeffery C.

 Subject:
 Use of ACM and 3M Sheeting

 Date:
 Monday, February 8, 2021 2:39:03 PM

Attachments: image004.png

image005.png image006.png image007.png image009.png

*** This is an EXTERNAL email. Please do not click on a link or open any attachments unless you are confident it is from a trusted source. ***

Mr. Schwalk,

Big Green Sign company contacted me regarding Aluminum Composite (ACM) Sign Blanks as an approved substrate for our reflective sheeting. Please see information copied from 3M Information Folder 1.7 (previous sent). As noted, the following substrate characteristics are required to obtain suitable sheeting performance. ACM materials, such as BoneLight® can fulfill the noted requirements. I've also attached the substrate warranty clarification which too was copied directly from 3M IF 1.7.

#### Guidelines for Substrate Evaluation

For traffic sign use, substrates found to be most reliable and durable are properly prepared aluminum sheets and extrusions. Users are urged to carefully evaluate all other substrates for adhesion and sign durability. Other substrates that may be satisfactory for proper application of sheeting will have the following characteristics:

- 1. Clean
- 2. Smooth
- 3. Flat
- 4. Rigid
- Dimensionally stable
- 6. Weather resistant
- Non-porous
- 8. High surface energy (passes water break test)

#### Substrate Warranty Clarification

3M Traffic Safety and Security Division's warranty is in effect on properly applied reflective sheeting. This applies to all substrates unless functional sign failure is the result of the substrate or its preparation. 3M is only responsible for materials we manufacture when they are applied according to our recommended procedures.

To help our customers evaluate new substrates when they are uncertain as to what constitutes a substrate failure, we provide the following examples.

- Poor adhesion and visual defects such as wrinkles, bubbles, and rough sheeting texture due to substrate roughness.
- Poor adhesion due to inadequate or improper degreasing, etching, or conversion coating of aluminum substrates.
- Poor adhesion caused by substrate surface. Some examples include inadequate cleaning, particulate contamination, low surface energy, under-cured coating, etc.
- Adhesion loss caused by substrate degradation, outgassing and moisture absorption.
- Loss of functional sheeting performance due to substrate instability, such as dimensional change, warpage, stress fatigue or flexing.
- Sheeting distortion due to substrate buckling or extension due to moisture absorption.



Charles Clendenen | Business Manager, S.E.
Transportation Safety Division
3M Center, 223-1N-03 | St. Paul, MN 55144-1000 | United States
Office: +1 800-553-1380 | Mobile: +1 678-457-0992 caclendenen@mmm.com











# REFLECTIVE SOLUTIONS

7542 North Natchez Ave. Niles, IL 60714

Phone: 847-824-7450 FAX: 847-824-7662

2/17/2021

**RE: Coated Aluminum Composite Panels** 

To Whom It May Concern:

This letter is to inform you that Avery Dennison Reflective Solutions Division has evaluated the Aluminum Composite panels supplied by Bone Safety. Our recommendation for signage created with our permanent retro-reflective products (T- 6500 and T-11500) is to use single side coated Aluminum Composite panels and apply the retro-reflective sheeting to the raw aluminum surface. The coatings used on these panels are designed for architectural applications to protect against weathering, aging, and pollution, but create a poor surface for a pressure sensitive adhesive to bond to.

Consistent with our standard warranty, we do not warrant the substrate itself, or damage to the retro-reflective films that result from a substrate failure. And the warranty only applies if the sign is constructed in accordance with all published Avery Dennison recommendations.

Sincerely,

**Aaron Means** 

Senior Manager – Global Traffic Segment and Digital Printing Solutions

Avery Dennison Corporation

# STATE OF SOUTH CAROLINA SCDOT PROCUREMENT OFFICE 955 PARK STREET ROOM 101 COLUMBIA SC 29201-3959

#### Intent to Award

Posting Date: February 22, 2021

**Solicitation: 5400020660** 

**Description: ALUMINUM COMPOSITE SIGN BLANKS** 

**Agency:** SC Department of Transportation

The State intends to award contract(s) noted below. Unless otherwise suspended or canceled, this document becomes the final Statement of Award effective March 04, 2021. Unless otherwise provided in the solicitation, the final statement of award serves as acceptance of your offer.

Contractor should not perform work on or incur any costs associated with the contract prior to the effective date of the contract. Contractor should not perform any work prior to the receipt of a purchase order from the using governmental unit. The State assumes no liability for any expenses incurred prior to the effective date of the contract and issuance of a purchase order.

If you are aggrieved in connection with the award of the contract, you may be entitled to protest, but only as provided in Section 11-35-4210. To protest an award, you must (i) submit notice of your intent to protest within seven business days of the date the award notice is posted, and (ii) submit your actual protest within fifteen days of the date the award notice is posted. Days are calculated as provided in Section 11-35-310(13). Both protests and notices of intent to protest must be in writing and must be received by the appropriate Chief Procurement Officer within the time provided. See clause entitled "Protest-CPO". The grounds of the protest and the relief requested must be set forth with enough particularity to give notice of the issues to be decided.

PROTEST - CPO ADDRESS - MMO: Any protest must be addressed to the Chief Procurement Officer, Materials Management Office, and submitted in writing

- (a) by email to protest-mmo@mmo.sc.gov
- (b) by post or delivery to 1201 Main Street, Suite 600, Columbia, SC 29201.

Contract Number: 4400025631

**Awarded To:** BIG GREEN SIGN COMPANY LLC THE (7000232843)

1801 ACADEMY AVE EXT

**DUBLIN GA 31021** 

**Total Potential Value:** \$ 187,054.92

Maximum Contract Period: March 04, 2021 through March 03, 2024

Item	Description	Unit Price	Total
00001	ACM to Size w/Corner Radii & Holes	\$ 1.56	\$ 122,070.00
00002	ACM to Size	\$ 1.56	\$ 64,984.92

**Procurement Officer**JEFFERY SCHWALK

From: <u>Protest-MMO</u>

To: <u>MMO - Procurement; Shealy, Voight; Skinner, Gail</u>

Subject: FW: [External] protest notification

Date: Monday, March 1, 2021 11:14:36 AM

From: John Murray

Sent: Monday, March 1, 2021 11:13:51 AM (UTC-05:00) Eastern Time (US & Canada)

To: Protest-MMO

Cc: SC - SCHWALK JEFFERY

**Subject:** [External] protest notification

Korman Signs, Inc is formally issuing our intent to protest Solicitation No. 5400020660 for Aluminum Composite Sign Blanks. Please let me know if any further information or documentation is required.

# Thank you.

# **John Murray**

Korman Signs, Inc. | EVP Sales

Phone: 800-296-6050 | Fax: 804-474-7918 | Cell: 804-683-2992

Email: <a href="mailto:jam@kormansigns.com">jam@kormansigns.com</a>

3029 Lincoln Ave. | Henrico, VA 23228

www.kormansigns.com