# Business Proposal - Disaster Recovery Contract Support

South Carolina Emergency Management Division (SCEMD) Hagerty Consulting, Inc.

Request for Proposals #5400022956 Due June 1, 2022, at 11:00AM EST

#### **PREPARED BY:**

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## HAGERTY

### **Table of Contents**



### VIII. BIDDING SCHEDULE/PRICE-BUSINESS PROPOSAL

### **PRICE PROPOSAL (JAN 2006)**

Notwithstanding any other instructions herein, you shall submit the following price information as a separate document:

Total cost of project to include the fee for each type of professional services, all related expenses necessary to accomplish the project (see Statement of Work), and any recurring costs associated with the ongoing operation of the product. An hourly rate inclusive of all costs associated with personnel by position will be sufficient.

[08-8015-1]

### Hourly rates should be submitted for the following positions for one year:

Line Number	Quantity	Unit of Measure	Unit Price	Extended Price	
0001	1	Hour	\$177	\$2,124 (per 12 hours)	
Product Catg.: 9	Product Catg.: 99030 - Disaster Relief Services				
Item Description: Senior Level Program Specialist-Public Assistance					
Internal Item Number: 1					

Line Number	Quantity	Unit of Measure	Unit Price	Extended Price
0002	1	Hour	\$182	\$2,184 (per 12 hours)
Product Catg.: 99030 - Disaster Relief Services				
Item Description: Senior Level Program Specialist-Hazard Mitigation				
Internal Item Number: 2				



Line Number	Quantity	Unit of Measure	Unit Price	Extended Price
0003	1	Hour	\$146	\$1,752 (per 12 hours)
Product Catg.: 99030 - Disaster Relief Services				
Item Description: Program Specialist-Public Assistance				
Internal Item Number: 3				

Line Number	Quantity	Unit of Measure	Unit Price	Extended Price
0004	1	Hour	\$155	\$1,860 (per 12 hours)
Product Catg.: 99030 - Disaster Relief Services				
Item Description: Program Specialist-Public Assistance Closeout				
Internal Item Number: 4				

Line Number	Quantity	Unit of Measure	Unit Price	Extended Price
0005	1	Hour	\$157	\$1,884 (per 12 hours)
Product Catg.: 99030 - Disaster Relief Services				
Item Description: Program Specialist-Hazard Mitigation				
Internal Item Number: 5				

Line Number	Quantity	Unit of Measure	Unit Price	Extended Price
0006	1	Hour	\$238	\$2,856 (per 12 hours)
Product Catg.: 99030 - Disaster Relief Services				
Item Description: Policy Advisor-Public Assistance				
Internal Item Number: 6				



Line Number	Quantity	Unit of Measure	Unit Price	Extended Price
0007	1	Hour	\$153	\$1,836 (per 12 hours)
Product Catg.: 99030 - Disaster Relief Services				
Item Description: Data Analyst				
Internal Item Number: 7				

Line Number	Quantity	Unit of Measure	Unit Price	Extended Price
0008	1	Hour	\$57	\$684 (per 12 hours)
Product Catg.: 99030 - Disaster Relief Services				
Item Description: Administrative Support Specialist				
Internal Item Number: 8				

Line Number	Quantity	Unit of Measure	Unit Price	Extended Price
0009	1	Hour	\$220	\$2,640 (per 12 hours)
Product Catg.: 99030 - Disaster Relief Services				
Item Description: Program Manager				
Internal Item Number: 9				

Line Number	Quantity	Unit of Measure	Unit Price	Extended Price	
00010	1	Hour	\$153	\$1,836 (per 12 hours)	
Product Catg.: 9	Product Catg.: 99030 - Disaster Relief Services				
Item Description:	Item Description: Program Specialist-Individual Assistance				
Internal Item Number: 10					



Line Number	Quantity	Unit of Measure	Unit Price	Extended Price
00011	1	Hour	\$162	\$1,944 (per 12 hours)
Product Catg.: 99030 - Disaster Relief Services				
Item Description: Program Specialist-Environmental				
Internal Item Number: 11				

Line Number	Quantity	Unit of Measure	Unit Price	Extended Price			
00012	1	Hour	\$147 \$1,746 (per 12 hours)				
Product Catg.: 99030 - Disaster Relief Services							
Item Description: Program Specialist – Reimbursement Request Review							
Internal Item Number: 12							



Hagerty Consulting, Inc. (Hagerty) is pleased to submit additional information to support our Business Proposal to the South Carolina Emergency Management Division (SCEMD). In alignment with the requirements of the Request for Proposal 5400022956, the following provides additional information in support of our proposed pricing.

- In development of our proposed pricing, Hagerty has included overhead and travel costs into fully burdened hourly rates. Hagerty assumes professionals will be deployed for a minimum of one week (seven consecutive days). Should any additional costs occur, to include specialized software or equipment required by the State of South Carolina outside of that which is routinely provided by Hagerty, we assume the State will approve those additional costs.
- » Hagerty has provided pricing on the pricing form contained within Request for Proposal 5400022956 for the first contract year. Hagerty proposes the following rates for each additional contract year. Note that Hagerty leveraged the most recent Bureau of Labor Statistics Consumer Price Index for all urban consumers (CPI-U) data for Other Goods & Services to provide pricing increases for each subsequent year. This data, current for April 2021 to April 2022, is a 5.7 percent increase. Hagerty is happy to adjust our rates in collaboration with the State of South Carolina for each additional contract year in alignment with the actual percentage increase based on current CPI-U data.

Line Number	Item Description	Base Year	Option Year 1	Option Year 2	Option Year 3	Option Year 4
001	Senior Level Program Specialist-Public Assistance	\$177.00	\$187.09	\$197.75	\$209.02	\$220.94
002	Senior Level Program Specialist-Hazard Mitigation	\$182.00	\$192.37	\$203.34	\$214.93	\$227.18
003	Program Specialist- Public Assistance	\$146.00	\$154.32	\$163.12	\$172.42	\$182.24
004	Program Specialist- Public Assistance Closeout	\$155.00	\$163.84	\$173.17	\$183.04	\$193.48
005	Program Specialist- Hazard Mitigation	\$157.00	\$165.95	\$175.41	\$185.41	\$195.97
006	Policy Advisor-Public Assistance	\$238.00	\$251.57	\$265.91	\$281.06	\$297.08
007	Data Analyst	\$153.00	\$161.72	\$170.94	\$180.68	\$190.98
008	Administrative Support Specialist	\$57.00	\$60.25	\$63.68	\$67.31	\$71.15
009	Program Manager	\$220.00	\$232.54	\$245.79	\$259.81	\$274.61



Line Number	Item Description	Base Year	Option Year 1	Option Year 2	Option Year 3	Option Year 4
00010	Program Specialist– Individual Assistance	\$153.00	\$161.72	\$170.94	\$180.68	\$190.98
00011	Program Specialist- Environmental	\$162.00	\$171.23	\$180.99	\$191.31	\$202.22
00012	Program Specialist – Reimbursement Request Review	\$147.00	\$155.38	\$164.24	\$173.60	\$183.49

