Proposal to serve

State of South Carolina Emergency Management Division

Disaster Recovery Contract Support   
Price Proposal

June 1, 2022

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Ms. Faith Williams June 1, 2022  
Adjutant Generals Office - South Carolina Emergency Management Division (SCEMD)   
1201 Main Street, Suite 600  
Columbia, South Carolina 29201  
fwilliams@mmo.sc.gov

Re: Proposal for Disaster Recovery Contract Support (RFP #5400022956)

Dear Ms. Williams:

Ernst & Young LLP (EY) is pleased to submit this proposal to provide Disaster Recovery Contract Support to the State of South Carolina Emergency Management Division (SCEMD).

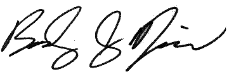
We believe our EY team is uniquely qualified to help you with the requested services and are thankful for the opportunity to explain how we are different from other service providers. As requested, the completed Bidding Schedule/Price-Business Proposal as provided in the RFP is given below.

Should the costs as proposed not meet SCEMD’s expectations, we would be delighted to meet with SCEMD and gain a further understanding of the anticipated scope and services by staff level and come to an agreement on adjusted rates. We look forward to arriving at mutually agreeable rates for providing disaster recovery services to SCEMD.

If you have additional questions or need more information, please contact me at +1 202 327 8719.

Thank you for the opportunity to provide our qualifications to serve SCEMD.

Yours sincerely,



Bradley Nichols, Engagement Executive   
Partner, Insurance & Federal Claims Services Leader, Ernst & Young LLP  
bradley.nichols@ey.com

Price Proposal

Notwithstanding any other instructions herein, you shall submit the following price information as a separate document:

Total cost of project to include the fee for each type of professional services, all related expenses necessary to accomplish the project (see Statement of Work), and any recurring costs associated with the ongoing operation of the product. An hourly rate inclusive of all costs associated with personnel by position will be sufficient.

One advantage of working with our team is that the team members have prior experience working together on other disaster management and public-sector engagements. As a result, they work as a balanced, multidisciplinary team to perform a seamless, efficient, cost-effective engagement with proper oversight and supervision from our most senior leaders.

As outlined in the sample pricing template provided by SCEMD, we have provided staffing rates for the positions requested. As outlined, these proposed rates are fully loaded and include all anticipated costs, such as salary, fringe rates and travel costs. For any renewal terms, our team will assess and determine necessary rate adjustments and will negotiate the renewal term rates with SCEMD accordingly.

Our team is able to scale up and down as needed based on SCEMD’s priorities. All personnel assigned to SCEMD will be available however many hours are required to make sure we are delivering quality work and meeting your expectations.

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| --- | --- | --- | --- | --- |
| **Line Number** | **Quantity** | **Unit of Measure** | **Unit Price** | **Extended Price** |
| 0001 | 1 | Hour | $280.00 | $280.00 |
| **Product Catg.:** 99030 - Disaster Relief Services | | | | |
| **Item Description:** Senior Level Program Specialist-Public Assistance | | | | |
| **Internal Item Number:** 1 | | | | |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Line Number** | **Quantity** | **Unit of Measure** | **Unit Price** | **Extended Price** |
| 0002 | 1 | Hour | $280.00 | $280.00 |
| **Product Catg.:** 99030 - Disaster Relief Services | | | | |
| **Item Description:** Senior Level Program Specialist-Hazard Mitigation | | | | |
| **Internal Item Number:** 2 | | | | |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Line Number** | **Quantity** | **Unit of Measure** | **Unit Price** | **Extended Price** |
| 0003 | 1 | Hour | $205.00 | $205.00 |
| **Product Catg.:** 99030 - Disaster Relief Services | | | | |
| **Item Description:** Program Specialist-Public Assistance | | | | |
| **Internal Item Number:** 3 | | | | |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Line Number** | **Quantity** | **Unit of Measure** | **Unit Price** | **Extended Price** |
| 0004 | 1 | Hour | $205.00 | $205.00 |
| **Product Catg.:** 99030 - Disaster Relief Services | | | | |
| **Item Description:** Program Specialist-Public Assistance Closeout | | | | |
| **Internal Item Number:** 4 | | | | |

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| --- | --- | --- | --- | --- |
| **Line Number** | **Quantity** | **Unit of Measure** | **Unit Price** | **Extended Price** |
| 0005 | 1 | Hour | $205.00 | $205.00 |
| **Product Catg.:** 99030 - Disaster Relief Services | | | | |
| **Item Description:** Program Specialist-Hazard Mitigation | | | | |
| **Internal Item Number:** 5 | | | | |

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| --- | --- | --- | --- | --- |
| **Line Number** | **Quantity** | **Unit of Measure** | **Unit Price** | **Extended Price** |
| 0006 | 1 | Hour | $295.00 | $295.00 |
| **Product Catg.:** 99030 - Disaster Relief Services | | | | |
| **Item Description:** Policy Advisor-Public Assistance | | | | |
| **Internal Item Number:** 6 | | | | |

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| --- | --- | --- | --- | --- |
| **Line Number** | **Quantity** | **Unit of Measure** | **Unit Price** | **Extended Price** |
| 0007 | 1 | Hour | $175.00 | $175.00 |
| **Product Catg.:** 99030 - Disaster Relief Services | | | | |
| **Item Description:** Data Analyst | | | | |
| **Internal Item Number:** 7 | | | | |

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| --- | --- | --- | --- | --- |
| **Line Number** | **Quantity** | **Unit of Measure** | **Unit Price** | **Extended Price** |
| 0008 | 1 | Hour | $95.00 | $95.00 |
| **Product Catg.:** 99030 - Disaster Relief Services | | | | |
| **Item Description:** Administrative Support Specialist | | | | |
| **Internal Item Number:** 8 | | | | |

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| --- | --- | --- | --- | --- |
| **Line Number** | **Quantity** | **Unit of Measure** | **Unit Price** | **Extended Price** |
| 0009 | 1 | Hour | $260.00 | $260.00 |
| **Product Catg.:** 99030 - Disaster Relief Services | | | | |
| **Item Description:** Program Manager | | | | |
| **Internal Item Number:** 9 | | | | |

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| --- | --- | --- | --- | --- |
| **Line Number** | **Quantity** | **Unit of Measure** | **Unit Price** | **Extended Price** |
| 00010 | 1 | Hour | $205.00 | $205.00 |
| **Product Catg.:** 99030 - Disaster Relief Services | | | | |
| **Item Description:** Program Specialist–Individual Assistance | | | | |
| **Internal Item Number:** 10 | | | | |

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| --- | --- | --- | --- | --- |
| **Line Number** | **Quantity** | **Unit of Measure** | **Unit Price** | **Extended Price** |
| 00011 | 1 | Hour | $205.00 | $205.00 |
| **Product Catg.:** 99030 - Disaster Relief Services | | | | |
| **Item Description:** Program Specialist-Environmental | | | | |
| **Internal Item Number:** 11 | | | | |

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| **Line Number** | **Quantity** | **Unit of Measure** | **Unit Price** | **Extended Price** |
| 00012 | 1 | Hour | $205.00 | $205.00 |
| **Product Catg.:** 99030 - Disaster Relief Services | | | | |
| **Item Description:** Program Specialist – Reimbursement Request Review | | | | |
| **Internal Item Number:** 12 | | | | |

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